

# Lecture 12

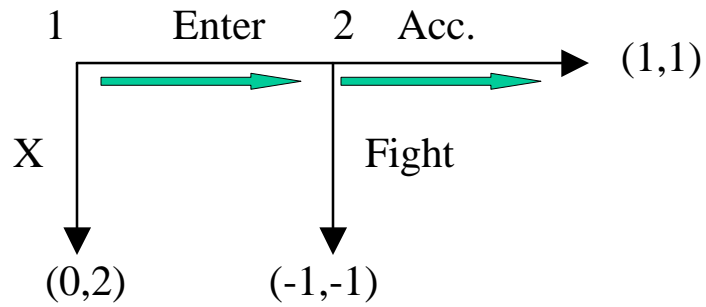
## Repeated Games I

14.12 Game Theory  
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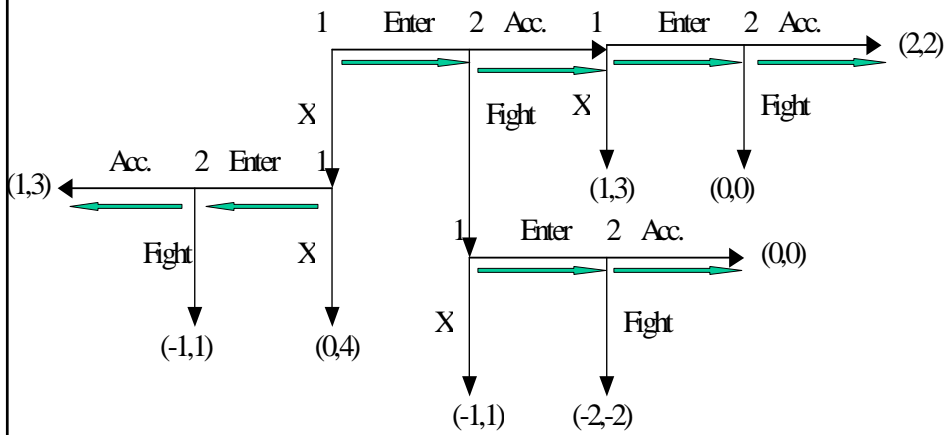
### Road Map

1. Quiz
2. Finitely repeated games
  1. Entry-Deterrence/Chain-store paradox
  2. Repeated Prisoners' Dilemma
  3. A general result
  4. When there are multiple equilibria
3. Infinitely repeated games with observable actions
  1. Discounting / Present value
  2. Single-deviation principle
  3. Example

## Entry deterrence

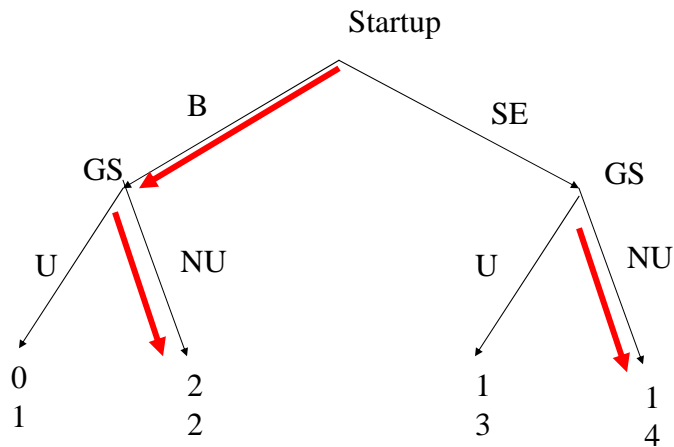


## Entry deterrence, repeated twice



What would happen if there are  $n$  entrants?

## Goliath Software v. Startups



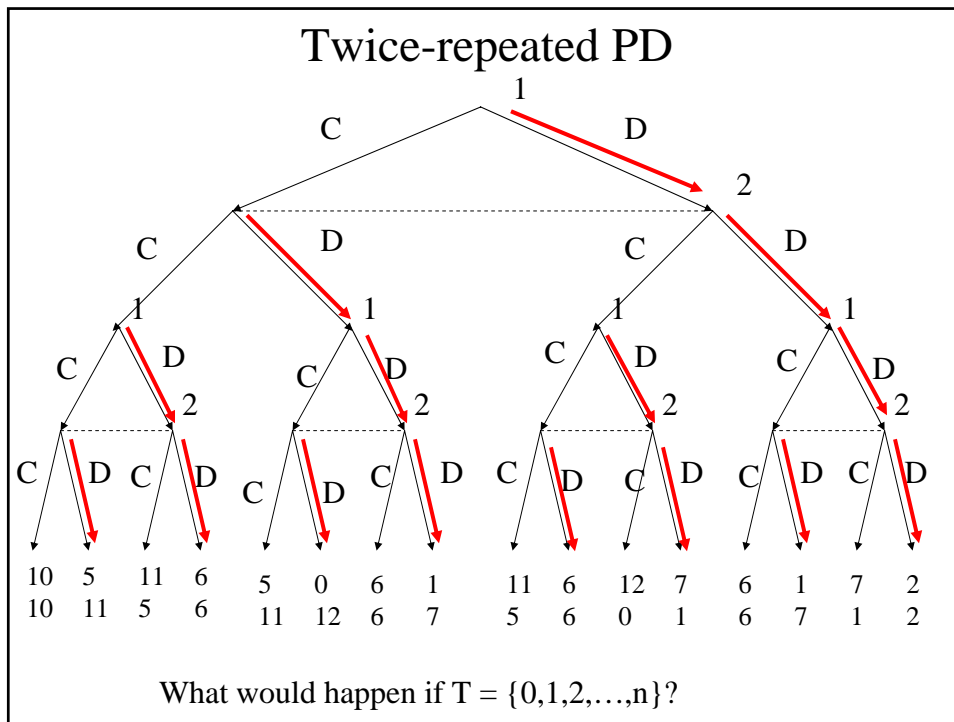
What would happen if there are  $n$  startups?

## Prisoners' Dilemma, repeated twice, many times

- Two dates  $T = \{0,1\}$ ;
- At each date the prisoners' dilemma is played:

	C	D
C	5,5	0,6
D	6,0	1,1

- At the beginning of 1 players observe the strategies at 0.  
Payoffs= sum of stage payoffs.



## A general result

- $G$  = “stage game” = a finite game
- $T = \{0, 1, \dots, n\}$
- At each  $t$  in  $T$ ,  $G$  is played, and players remember which actions taken before  $t$ ;
- Payoffs = Sum of payoffs in the stage game.
- Call this game  $G^T$ .

**Theorem:** If  $G$  has a unique subgame-perfect equilibrium  $s^*$ ,  $G^T$  has a unique subgame-perfect equilibrium, in which  $s^*$  is played at each stage.

## With multiple equilibria

$T = \{0,1\}$

		2		
		L	M	R
1	A	1,1	5,0	0,0
	B	0,5	4,4	0,0
	C	0,0	0,0	3,3

$s^* =$

- At  $t = 0$ , play (B,M)
- At  $t = 1$ , play (C,R) if (B,M) at  $t = 0$ , play (A,L) otherwise.

		L		
		M	R	
A	A	2,2	6,1	1,1
	B	1,6	7,7	1,1
	C	1,1	1,1	4,4

## Can you see on the path of SPE?

$T = \{0,1\}$

		L		
		M	R	
A	A	1,1	5,0	0,0
	B	0,5	4,4	0,0
	C	0,0	0,0	3,3

- (B,M) (B,M) **NO**
- (B,M) (A,L) **NO**
- (B,L) (C,R) **YES**
- (C,L) (C,R) **NO**
- Take  $T = \{0,1,2\}$
- (C,L) (B,M) (C,R) **YES**

## Infinitely repeated Games with observable actions

- $T = \{0,1,2,\dots,t,\dots\}$
- $G =$  “stage game” = a finite game
- At each  $t$  in  $T$ ,  $G$  is played, and players remember which actions taken before  $t$ ;
- Payoffs = Discounted sum of payoffs in the stage game.
- Call this game  $G(T)$ .

## Definitions

The *Present Value* of a given payoff stream  $\pi = (\pi_0, \pi_1, \dots, \pi_t, \dots)$  is

$$PV(\pi; \delta) = \pi_0 + \delta\pi_1 + \dots + \delta^t\pi_t + \dots$$

The *Average Value* of a given payoff stream  $\pi$  is

$$(1-\delta)PV(\pi; \delta) = (1-\delta)(\pi_0 + \delta\pi_1 + \dots + \delta^t\pi_t + \dots)$$

The *Present Value* of a given payoff stream  $\pi$  *at*  $t$  is

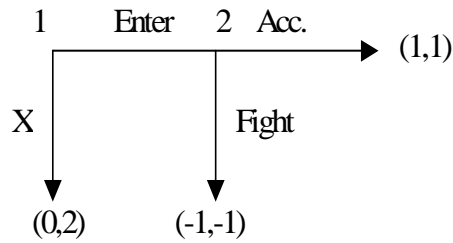
$$PV_t(\pi; \delta) = \pi_t + \delta\pi_{t+1} + \dots + \delta^s\pi_{t+s} + \dots$$

A *history* is a sequence of past observed plays

e.g. (C,D), (C,C), (D,D), (D,D) (C,C)



## Infinite-period entry deterrence



### Strategy of Entrant:

Enter iff  
Accommodated before.

### Strategy of Incumbent:

Accommodate iff  
accommodated before.

### Incumbent:

- $V(\text{Acc.}) = V_A = 1/(1-\delta)$ ;
- $V(\text{Fight}) = V_F = 2/(1-\delta)$ ;
- Case 1: Accommodated before.
  - Fight  $\Rightarrow -1 + \delta V_A$
  - Acc.  $\Rightarrow 1 + \delta V_A$ .
- Case 2: Not Accommodated
  - Fight  $\Rightarrow -1 + \delta V_F$
  - Acc.  $\Rightarrow 1 + \delta V_A$
  - Fight  $\Leftrightarrow -1 + \delta V_F \geq 1 + \delta V_A$
  - $\Leftrightarrow V_F - V_A = 1/(1-\delta) \geq 2/\delta$
  - $\Leftrightarrow \delta \geq 2/3$ .

### Entrant:

- Accommodated
  - Enter  $\Rightarrow 1 + V_{AE}$
  - X  $\Rightarrow 0 + V_{AE}$
- Not Acc.
  - Enter  $\Rightarrow -1 + V_{FE}$
  - X  $\Rightarrow 0 + V_{FE}$