## 14.581 MIT PhD International Trade — Lecture 17: Trade and Growth (Theory) —

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Open economy versions of canonical growth models:

- Neoclassical growth model
- Learning-by-doing models
- Endogenous growth models

- We will consider three types of growth models:
  - Neoclassical growth model [Factor accumulation]
  - Learning-by-doing models [Accidental technological progress]
  - Endogenous growth models [Profit-motivated technological progress]

#### Questions:

- How does openness to trade affect predictions of closed-economy growth models?
- Does openness to trade have positive or negative effects on growth?

#### • Theoretical Answer:

It depends on the details of the model...

Open economy versions of canonical growth models:

- Neoclassical growth model
- Learning-by-doing models
- Endogenous growth models

- In a closed economy, neoclassical growth model predicts that:
  - If there are diminishing marginal returns to capital, then different capital labor ratios across countries lead to different growth rates along transition path.
  - If there are constant marginal returns to capital (AK model), then different discount factors across countries lead to different growth rates in steady state.
- In an open economy, both predictions can be overturned.

### Neoclassical Growth Model

Preferences and technology

- For simplicity, we will assume throughout this lecture that:
  - No population growth: I(t) = 1 for all t.
  - No depreciation of capital.
- Representative household at t = 0 has log-preferences

$$U=\int_{0}^{+\infty}\exp\left(-
ho t
ight)\ln c\left(t
ight)dt$$

(1)

• Final consumption good is produced according to

$$y(t)=\mathsf{aF}\left(k\left(t
ight),I\left(t
ight)
ight)=\mathsf{af}\left(k\left(t
ight)
ight)$$

where output (per capita) f satisfies:

$$f'>0$$
 and  $f''\leq 0$ 

### Neoclassical Growth Model

Perfect competition, law of motion for capital, and no Ponzi condition

• Firms maximize profits taking factor prices w(t) and r(t) as given:

$$r(t) = af'(k(t))$$
(2)

$$w(t) = af(k(t)) - k(t)af'(k(t))$$
(3)

Law of motion for capital is given by

$$\dot{k}(t) = r(t) k(t) + w(t) - c(t)$$
 (4)

No Ponzi-condition:

$$\lim_{t \to +\infty} \left[ k(t) \exp\left(-\int_0^t r(s) ds\right) \right] \ge 0$$
(5)

- **Definition** Competitive equilibrium of neoclassical growth model consists in (c, k, r, w) such that representative household maximizes (1) subject to (4) and (5) and factor prices satisfy (2) and (3).
- **Proposition 1** In any competitive equilibrium, consumption and capital follow the laws of motion given by

$$\frac{\dot{c}(t)}{c(t)} = af'(k(t)) - \rho \dot{k}(t) = f(k(t)) - c(t)$$

Case (I): diminishing marginal product of capital

- Suppose first that f'' < 0.
- In this case, Proposition 1 implies that:
  - Growth rates of consumption is decreasing with *k*.
  - There is no long-run growth without exogenous technological progress.
  - Starting from k(0) > 0, there exists a unique equilibrium converging monotonically to (c\*, k\*) such that

$$egin{array}{rcl} {
m af}'\,(k^*) &=& 
ho \ {
m c}^* &=& f(k^*) \end{array}$$

Case (II): constant marginal product of capital (AK model)

• Now suppose that f'' = 0. This corresponds to

af 
$$(k) = ak$$

• In this case, Proposition 1 implies the existence of a unique equilibrium path in which c and k all grow at the same rate

$$g^* = a - \rho$$

• We will now illustrate how trade integration—through its effects on factor prices—may transform a model with diminishing marginal returns into an AK model and vice versa

- Neoclassical growth model with multiple countries indexed by j
  - No differences in population size:  $l_{j}(t) = 1$  for all j
  - No differences in discount rates:  $\rho_i = \rho$  for all j
  - Diminishing marginal returns: f'' < 0
- Capital and labor services are freely traded across countries
  - No trade in assets, so trade is balanced period by period.

• Notation:

•  $x_{j}^{l}\left(t\right),\,x_{j}^{k}\left(t\right)\equiv$  labor and capital services used in production of final good in country j

$$y_{j}(t) = aF\left(x_{j}^{k}\left(t
ight), x_{j}^{l}\left(t
ight)
ight) = ax_{j}^{l}\left(t
ight)f\left(x_{j}^{k}\left(t
ight)/x_{j}^{l}\left(t
ight)
ight)$$

•  $l_{j}\left(t\right)-x_{j}^{l}\left(t
ight)$  and  $k_{j}\left(t
ight)-x_{j}^{l}\left(t
ight)\equiv$  net exports of factor services

- Free trade equilibrium reproduces the integrated equilibrium.
- In each period:

• Free trade in factor services implies FPE:

$$egin{array}{r_j(t)} &=& r(t) \ w_j(t) &=& w(t) \end{array}$$

FPE further implies identical capital-labor ratios:

$$\frac{x_{j}^{k}\left(t\right)}{x_{j}^{l}\left(t\right)} = \frac{x^{k}\left(t\right)}{x^{l}\left(t\right)} = \frac{\sum_{j}k_{j}\left(t\right)}{\sum_{j}l_{j}\left(t\right)} = \frac{k^{w}\left(t\right)}{l^{w}\left(t\right)}$$

• Like in static HO model, countries with  $k_{j}(t) / l_{j}(t) > k^{w}(t) / l^{w}(t)$  export capital and import labor services.

### Ventura (1997) Free trade equilibrium (Cont.)

- Let  $c(t) \equiv \sum_{j} c_{j}(t) / I^{w}(t)$  and  $k(t) \equiv \sum_{j} k_{j}(t) / I^{w}(t)$
- Not surprisingly, world consumption and capital per capita satisfy

$$\begin{array}{lll} \frac{\dot{c}\left(t\right)}{c\left(t\right)} &=& \mathsf{af}'\left(k(t)\right) - \rho \\ \dot{k}\left(t\right) &=& f\left(k\left(t\right)\right) - c(t) \end{array}$$

• For each country, however, we have

$$\frac{\dot{c}_{j}(t)}{c_{j}(t)} = af'(k(t)) - \rho \tag{6}$$

$$\dot{k}_{j}(t) = f'(k(t))k_{j}(t) - c_{j}(t)$$
 (7)

 If k(t) is fixed, Equations (6) and (7) imply that everything is as if countries were facing an AK technology.

- Ventura (1997) hence shows that trade may help countries avoid the curse of diminishing marginal returns:
  - As long as country j is "small" relative to the rest of the world,  $k_{j}(t) \ll k(t)$ , the return to capital is independent of  $k_{j}(t)$ .
  - This is really just an application of the 'factor price insensitivity' result we saw when we studied the small open economy (or partial equilibrium version of a large economy) H-O model.
- This insight may help explain growth miracles in East Asia:
  - Asian economies, which were more open than many developing countries, accumulated capital more rapidly but without rising interest rates or diminishing returns.
  - These economies were also heavily industrializing along their development path. H-O mechanism requires this. Country accumulates capital and shifts into capital-intensive goods, exporting that which is in excess supply.

# Acemoglu and Ventura (2002) Assumptions

- Now we go in the opposite direction.
- *AK* model with multiple countries indexed by *j*.
  - No differences in population size:  $l_{j}(t) = 1$  for all j.
  - Constant marginal returns: f'' = 0.
- Like in an "Armington" model, capital services are differentiated by country of origin.
- Capital services are freely traded and combined into a unique final good—either for consumption or investment—according to:

$$\begin{array}{lcl} c_{j}\left(t\right) & = & \left[\sum_{j'} x_{jj'}^{c}\left(t\right)^{\frac{\sigma-1}{\sigma}}\right]^{\frac{\sigma}{\sigma-1}} \\ i_{j}\left(t\right) & = & \left[\sum_{j'} x_{jj'}^{i}\left(t\right)^{\frac{\sigma-1}{\sigma}}\right]^{\frac{\sigma}{\sigma-1}} \end{array}$$

## Acemoglu and Ventura (2002)

Free trade equilibrium

- Lemma In each period,  $c_{j}(t) = \rho_{j}k_{j}(t)$ .
- Proof:
  - Euler equation implies:

$$\frac{\dot{c}_{j}(t)}{c_{j}(t)}=r_{j}(t)-\rho_{j}.$$

Budget constraint at time t requires:

$$\dot{k}_{j}(t)=r_{j}(t)k_{j}(t)-c_{j}(t).$$

Combining these two expressions, we obtain:

$$\left[k_{j}\left(t\right)/c_{j}\left(t\right)\right] = \rho_{j}\left[k_{j}\left(t\right)/c_{j}\left(t\right)\right] - 1.$$

3 + no-Ponzi condition implies:

$$k_{j}\left(t\right)/c_{j}\left(t\right)=1/\rho_{j}.$$

#### Acemoglu and Ventura (2002) Free trade equilibrium

• Proposition 2 In steady-state equilibrium, we must have:

$$rac{\dot{k}_{j}(t)}{k_{j}\left(t
ight)}=rac{\dot{c}_{j}(t)}{c_{j}\left(t
ight)}=g^{st}.$$

Proof:

• In steady state, by definition, we have  $r_j(t) = r_j^*$ .

- Lemma + Euler equation  $\Rightarrow \frac{k_j(t)}{k_i(t)} = r_j(t) \rho_j$ .
- $1+2 \Rightarrow \frac{\dot{k}_j(t)}{k_j(t)} = g_j^*.$
- Market clearing implies:

$$r_{j}\left(t
ight)k_{j}\left(t
ight)=r_{j}^{1-\sigma}\left(t
ight)\sum_{j^{\prime}}r_{j^{\prime}}\left(t
ight)k_{j^{\prime}}\left(t
ight)$$
 , for all  $j$ .

Differentiating the previous expression, we get g<sub>j</sub><sup>\*</sup> = g<sup>\*</sup>.
 5 + Lemma ⇒ <sup>c<sub>j</sub>(t)</sup>/<sub>c<sub>i</sub>(t)</sub> = g<sup>\*</sup>.

- Under autarky, AK model predicts that countries with different discount rates  $\rho_i$  should grow at different rates.
- Under free trade, Proposition 2 shows that all countries grow at the same rate.
- Because of terms of trade effects, everything is *as if* we were back to a model with diminishing marginal returns.
- From a theoretical standpoint, Acemoglu and Ventura (2002) is the mirror image of Ventura (1997)

Open economy versions of canonical growth models:

- Neoclassical growth model
- Learning-by-doing models
- Endogenous growth models

- In neoclassical growth models, technology is exogenously given.
  - So trade may only affect growth rates through factor accumulation.

#### • Question:

How may trade affect growth rates through technological changes?

#### • Learning-by-doing models:

- Technological progress  $\equiv$  'accidental' by-product of production activities.
- So, patterns of specialization also affect TFP growth.

## Learning-by-Doing Models

#### Assumptions

- Consider an economy with two intermediate goods, i = 1, 2, and one factor of production, labor (l<sub>j</sub> = 1).
- Intermediate goods are aggregated into a unique final good:

$$y_{j}\left(t
ight)=\left[y_{j}^{1}\left(t
ight)^{rac{\sigma-1}{\sigma}}+y_{j}^{2}\left(t
ight)^{rac{\sigma-1}{\sigma}}
ight]^{rac{\sigma}{\sigma-1}}$$
 ,  $\sigma>1.$ 

• Intermediate goods are produced according to:

$$y_{j}^{i}\left(t
ight)=a_{j}^{i}\left(t
ight)l_{j}^{i}\left(t
ight).$$

• Knowledge spillovers are sector-and-country specific:

$$\frac{\dot{a}_{j}^{i}\left(t\right)}{a_{j}^{i}\left(t\right)} = \eta^{i} l_{j}^{i}\left(t\right).$$
(8)

• For simplicity, there are no knowledge spillovers in sector 2:  $\eta^2 = 0$ .

#### Learning-by-Doing Models Autarky equilibrium

Incomplete specialization (which we assume under autarky) requires:

$$\frac{p_{j}^{1}(t)}{p_{j}^{2}(t)} = \frac{a_{j}^{2}(t)}{a_{j}^{1}(t)}$$
(9)

• Profit maximization by final good producers requires:

$$\frac{y_{j}^{1}(t)}{y_{j}^{2}(t)} = \left(\frac{p_{j}^{1}(t)}{p_{j}^{2}(t)}\right)^{-\sigma}$$
(10)

• Finally, labor market clearing implies:

$$\frac{y_{j}^{1}(t)}{y_{j}^{2}(t)} = \frac{a_{j}^{1}(t) l_{j}^{1}(t)}{a_{j}^{2}(t) \left(1 - l_{j}^{1}(t)\right)}$$
(11)

#### Learning-by-Doing Models Autarky equilibrium

- **Proposition** Under autarky, the allocation of labor and growth rates satisfy  $\lim_{t\to+\infty} l_j^1(t) = 1$  and  $\lim_{t\to+\infty} \frac{\dot{y}_j(t)}{y_i(t)} = \eta^1$ .
- Proof:

• Equations (9)-(11) imply:

$$\frac{l_{j}^{1}\left(t\right)}{1-l_{j}^{1}\left(t\right)} = \left(\frac{a_{j}^{2}\left(t\right)}{a_{j}^{1}\left(t\right)}\right)^{1-\sigma}$$

With incomplete specialization at every date, Equation (8) implies:

$$\lim_{t \to +\infty} \left( \frac{a_j^2(t)}{a_j^1(t)} \right) = 0.$$

• 1 + 2 
$$\Rightarrow \lim_{t \to +\infty} l_j^1(t) = 1.$$
  
• 3  $\Rightarrow \lim_{t \to +\infty} y_j(t) = a_j^1(t) \Rightarrow \lim_{t \to +\infty} \frac{\dot{y}_j(t)}{y_j(t)} = \eta^1.$ 

## Learning-by-Doing Models

• Suppose that country 1 has CA in good 1 at date 0:

$$\frac{a_1^1(0)}{a_1^2(0)} > \frac{a_2^1(0)}{a_2^2(0)}.$$
(12)

- **Proposition** Under free trade,  $\lim_{t\to+\infty} y_1(t) / y_2(t) = +\infty$ .
- Proof:

• Equation (8) and Inequality (12) imply:

$$rac{a_1^1\left(t
ight)}{a_1^2\left(t
ight)}>rac{a_2^1\left(t
ight)}{a_2^2\left(t
ight)}$$
 for all  $t.$ 

• 1 
$$\Rightarrow$$
  $l_1^1(t) = 1$  and  $l_2^1(t) = 0$  for all  $t$ .  
• 2  $\Rightarrow$   $y_1(t) / y_2(t) = a_1^1(t) / a_2^2(t)$ .  
• 3 +  $\lim_{t \to +\infty} a_j^1(t) = +\infty \Rightarrow \lim_{t \to +\infty} y_1(t) / y_2(t) = +\infty$ .

- World still grows at rate  $\eta^1$ , but small country does not.
- Learning-by-doing models illustrate how trade may hinder growth if you specialize in the "wrong" sector.
  - This is an old argument in favor of trade protection (see e.g. Graham 1923, Ethier 1982).
- Country-specific spillovers tend to generate "locked in" effects.
  - If a country has CA in good 1 at some date *t*, then it has CA in this good at all subsequent dates.
- History matters in learning-by-doing models:
  - Short-run policy may have long-run effects (Krugman 1987).

Open economy versions of canonical growth models:

- Neoclassical growth model
- Learning-by-doing models
- Endogenous growth models

- In endogenous growth models, technological progress results from deliberate investment in R&D.
- In this case, economic integration may affect growth rates by changing incentives to invest in R&D through:
  - Knowledge spillovers.
  - Market size effect.
  - Competition effect.
- Two canonical endogenous growth models are:
  - Expanding Variety Model: Romer (1990).
    - Quality-Ladder Model: Grossman and Helpman (1991) and Aghion and Howitt (1992).
- We will focus on expanding variety model

# Expanding Variety Model Assumptions

- Labor is the only factor of production (l = 1).
- Final good is produced under perfect competition according to:

$$m{c}\left(t
ight)=\left(\int_{0}^{n\left(t
ight)}x\left(\omega,t
ight)^{rac{\sigma-1}{\sigma}}d\omega
ight)^{rac{\sigma}{\sigma-1}}$$
 ,  $\sigma>1.$ 

• Inputs  $\omega$  are produced under monopolistic competition according to:

$$x(\omega,t) = I(\omega,t)$$
 .

• New inputs can be invented with the production function given by:

$$\frac{\dot{n}\left(t\right)}{n(t)} = \eta l^{r}\left(t\right). \tag{13}$$

• Similar to learning-by-doing model, but applied to innovation.

#### Expanding Variety Model Closed economy

Euler equation implies:

$$\frac{\dot{c}(t)}{c(t)} = r(t) - \rho.$$
(14)

Monopolistic competition implies:

$$p(\omega, t) = rac{\sigma w(t)}{\sigma - 1}$$

Accordingly, instantaneous profits are equal to:

$$\pi(\omega, t) = \left[p(\omega, t) - w(t)\right] I(\omega, t) = \frac{1}{\sigma - 1} \frac{w(t)I^{e}(t)}{n(t)}.$$
 (15)

where  $I^{e}(t) \equiv \int_{0}^{n(t)} I(\omega, t) d\omega$  is total employment in production Because of symmetry, we drop index  $\omega$  from now on.

#### Expanding Variety Model Closed economy

• The value of a typical input producer at date t is:

$$u(t) = \int_t^{+\infty} \exp\left(-\int_t^s r(s') ds'\right) \pi(s) ds.$$

Asset market equilibrium requires:

$$r(t)v(t) = \pi(t) + \dot{v}(t).$$
 (16)

• Free entry of input producers requires:

$$\eta n(t)v(t) = w(t).$$
(17)

• Finally, labor market clearing requires:

$$I^{r}(t) + I^{e}(t) = 1.$$
 (18)

#### Expanding Variety Model Closed economy

• **Proposition** In BGP equilibrium, aggregate consumption grows at a constant rate  $g^* \equiv \frac{\eta - (\sigma - 1)\rho}{\sigma(\sigma - 1)}$ .

• Proof:

- In BGP equilibrium:  $r(t) = r^*$ ,  $l^e(t) = l^{e*}$ , and  $l^r(t) = l^{r*}$ .
- From Euler equation, (14), we know that  $g^* \equiv \frac{\dot{c}(t)}{c(t)} = r^* \rho$ .
- From asset market clearing, (16), we also know that

$$r^* = \frac{\pi(t)}{v(t)} + \frac{\dot{v}(t)}{v(t)} = \frac{\eta(1 - l^{r*})}{\sigma - 1} + \frac{\dot{w}(t)}{w(t)} - \frac{\dot{n}(t)}{n(t)}$$

where the second equality derives from (15), (17), and (18).

• By our choice of numeraire,  $\frac{\dot{w}(t)}{w(t)} = \frac{\dot{c}(t)}{c(t)} = g^*$ . Thus 3 + (13) imply:

$$r^* = \frac{\eta (1 - l^{r*})}{\sigma - 1} + g^* - \eta l^{r*}.$$

Using 2 and 4, we can solve for *I<sup>r\*</sup>*, and in turn, *r\** and *g\**.

• In expanding variety model, aggregate consumption is given by:

$$c(t) = n^{\frac{\sigma}{\sigma-1}}(t) x(t) = n^{\frac{1}{\sigma-1}}(t) l^{e}(t).$$

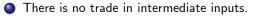
• In BGP equilibrium, we therefore have:

$$\frac{\dot{c}(t)}{c(t)} = \left(\frac{1}{\sigma - 1}\right) \times \left(\frac{\dot{n}(t)}{n(t)}\right)$$

- Predictions regarding  $\dot{n}(t)/n(t)$ , of course, rely heavily on innovation PPF. If  $\dot{n}(t)/n(t) = \eta \phi(n(t)) l^r(t)$ , then:
  - $\lim_{n \to +\infty} \phi(n) = +\infty \Rightarrow$  unbounded long-run growth.
  - $\lim_{n \to +\infty} \phi(n) = 0 \Rightarrow$  no long-run growth.

## Expanding Variety Model

- Now suppose that there are two countries indexed by j = 1, 2.
- In order to distinguish the effects of trade from those of technological diffusion, we start from a situation in which:



There are knowledge spillovers across countries:

$$\frac{\dot{n}_{j}\left(t\right)}{n_{j}(t)+\Psi n_{-j}\left(t\right)}=\eta I_{j}^{r}\left(t\right)$$

where  $1 - \Psi \in [0, 1] \equiv$  share of inputs produced in both countries.

 Because of knowledge spillovers across countries, it is easy to show that growth rate is now given by

$$g_{j}^{*} = \frac{\eta\left(1 + \Psi\right) - \left(\sigma - 1\right)\rho}{\sigma\left(\sigma - 1\right)} > g_{\textit{autarky}}^{*}$$

#### • Question:

What happens when two countries start trading intermediate inputs?

#### • Answer:

- Trade eliminates redundancy in R&D ( $\Psi \rightarrow 1$ ), which  $\nearrow$  growth rates. Producers now have incentive to not duplicate effort.
- However, trade has no further effect on growth rates.
- Intuitively, when the two countries start trading:
  - Spending  $\nearrow$ , which  $\nearrow$  profits, and so, incentives to invest in R&D.
  - But competition from Foreign suppliers \ CES price index, which \ profits, and so, incentives to invest in R&D.
  - With CES preferences, 1 and 2 exactly cancel out.

- This neutrality result heavily relies on CES (related to predictions on number of varieties per country in Krugman 1980).
- Not hard to design endogenous growth models in which trade has a positive impact on growth rates (beyond R&D redundancy):
  - Start from same expanding variety model, but drop CES, and assume

$$c(t) = n^{\alpha} \left( \int_{0}^{n(t)} x(\omega, t)^{\frac{\sigma-1}{\sigma}} d\omega \right)^{\frac{\sigma}{\sigma-1}}$$

If  $\alpha > 0$ , market size effect dominates. (If  $\alpha < 0$ , it's the contrary.)

Start from a lab-equipment model in which final good rather than labor is used to produce new inputs.

### **Concluding Remarks**

- Previous models suggest that trade integration may have a profound impact on the predictions of closed-economy growth models.
  - But they do not suggest a systematic relationship between trade integration and growth.
- Ultimately, whether trade has positive or negative effects on growth is an empirical question.
- In this lecture, we have abstracted from issues related to firm-level heterogeneity and growth (e.g. learning by exporting, technology adoption at the firm-level).
  - For more on these issues, see, eg, Atkeson and Burstein (2010), Bustos (2010), and Constantini and Melitz (2007).

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