Identifying the proteins to which small-molecule probes and drugs bind in cells

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Most small-molecule probes and drugs alter cell circuitry by interacting with 1 or more proteins. A complete understanding of the interacting proteins and their associated protein complexes, whether the compounds are discovered by cell-based phenotypic or target-based screens, is extremely rare. Such a capability is expected to be highly illuminating—providing strong clues to the mechanisms used by small-molecules to achieve their recognized actions and suggesting potential unrecognized actions. We describe a powerful method combining quantitative proteomics (SILAC) with affinity enrichment to provide unbiased, robust and comprehensive identification of the proteins that bind to small-molecule probes and drugs. The method is scalable and general, requiring little optimization across different compound classes, and has already had a transformative effect on our studies of small-molecule probes. Here, we describe in full detail the application of the method to identify targets of kinase inhibitors and immunophilin binders.

SILAC | small molecules | target identification

Many small-molecule (SM) probe or drug discovery efforts start by selecting a target that is expected to modulate a pathway or disease of interest. Some drug-discovery efforts optimize existing compounds so that they bind their intended targets with higher specificity and affinity. By focusing on specific protein classes (e.g., kinases), this paradigm of drug discovery routinely uses in vitro assays with recombinant proteins in binding or biochemical assays (refs. 1 and 2; also recently reviewed in ref. 3). Although such large-scale screens can provide early leads that perform well against a specific target, the absence of a biological context results in higher attrition rates in later stages of drug development arising from unanticipated or undetected off-target effects, or lack of relevance of the target protein to the underlying disease process. Furthermore, screens using purified protein substrates do not accurately represent biological levels of target proteins, potentially leading to generation of incorrect hypotheses for on- or off-target drug effects.

From the standpoint of drug safety and efficacy, unbiased identification of proteins and associated molecular complexes that bind to a drug allows direct evaluation of its polypharmacology (4) and provides valuable insight into its mode of action and avenues for compound optimization. Cell-based phenotypic screens allow the discovery of compounds that induce state transitions in cells or organisms without bias regarding specific targets, pathways, or even processes. This discovery-based approach has been used with increasing frequency and success in recent years (5, 6). The ability to define cell states globally and molecularly in the context of high-throughput screens, for example, using imaged cellular features (7) and mRNA expression (8), suggests that its impact will continue to grow in the future. However, as with SMs emerging from target-based screens, there exists currently no reliable way to assess the complete set of proteins that interact with SMs discovered in phenotype-based screens. Such a capability is expected to be highly illuminating. It is especially critical with SMs identified in phenotype-based screens because even the target relevant to the induced phenotype is usually not known (the “target ID. problem”). It could provide strong clues to the mechanisms used by SMs to achieve their recognized actions and it could suggest potential unrecognized actions.

Strategies for “target identification” have been developed that rely on genetic (9), computational (10, 11) and biochemical (12) principles. Although several key molecular targets have been identified through affinity chromatography (13–15), it has not been widely applied as a general solution to target identification for a number of reasons. It is often challenging to prepare SM affinity reagents that retain the desired cellular activity. Experiments with SM baits, even more so than antibody-based immunoaffinity agents, require carefully chosen and effective controls as baits may vary considerably in their chemical structures and binding properties. Moreover, high stringency washes are required to minimize contamination associated with nonspecific, and bait-independent, interactions of cellular proteins with the reagents. The latter shortcoming is especially significant as it biases toward high-affinity interactions, decreasing the likelihood of identifying more weakly bound proteins or protein complexes that may play significant roles in the polypharmacology of a SM.

Classically, identifying targets of SMs through biochemical purification relied on large amounts of starting protein, extensive protein fractionation, stringent wash conditions, gel visualization and excision of specific bands to yield only the most directly and tightly bound proteins (13, 16, 17). With proteomic MS approaches (18), even affinity pull-down experiments generate large protein catalogs, inflating the list of candidate “hits” and requiring, sometimes arbitrary, prioritization of these proteins for validation. Quantitative proteomics has proven to be a powerful tool for discriminating specific protein–protein interactions from background interactions in affinity pull-downs (19, 20). Although this was recently applied to profile kinases enriched in kinase inhibitor pull-downs (21, 22), these experiments still assumed kinases as targets a priori and did not use quantitative data to define SM specific targets.

Here, we describe an analytical framework combining quantitative mass spectrometry (MS)-based proteomics (23) with affinity chromatography for unbiased, sensitive, specific and comprehensive determination of SM-protein interactions within cellular proteomes. We use SILAC to distinguish cell populations for our SM affinity enrichments (23). Cells are cultured in growth medium containing either “light,” natural isotope abundance forms, or the “heavy,” 13C, 15N-bearing versions of arginine and lysine. Growing...
and dividing cells incorporate these amino acids in their proteomes, reaching full incorporation after 5 population doublings and producing the characteristic mass shift, 6 Da with $^{13}$C$_4$-Arg or 8 Da in $^{13}$C$_6^{15}$N$_2$-Lys containing peptides, observable by MS. Importantly, SILAC peptide pairs have addressable locations in mass and retention-time space. For instance, if we observe a light peptide from a SILAC pair at a given mass and retention time, we should detect its corresponding heavy partner as well, unless its absence is a direct outcome of the experiment. Using SILAC labeled lysates in pull-down experiments with SM-loaded affinity matrices to compare relative enrichment of target proteins (Fig. 1), we use relatively mild washing conditions to preserve the enrichment of weakly bound proteins, increasing sensitivity and yet retaining specificity in identifying bona fide targets. Our quantitative approach permits facile identification of direct interactors to SMs and their associated binding partners; prioritizes target proteins by SILAC ratios; and provides relative measures of binding strengths among structural variants of SMs. We anticipate that our quantitative approach will greatly improve interpretation of phenotypes in SM probe or drug discovery and facilitate downstream optimizations and development.

**Results**

Recognizing that a general strategy to identify interacting proteins should ideally detect protein targets across a wide range of binding affinities and protein expression in cellular samples, we evaluated our approach using 2 separate sets of well-characterized SM affinity reagents (Fig. S1A)—kinase inhibitors and immunophilin binders (the latter using a set of immunophilin ligands (IPL) with a range of known binding affinities). We compared, and discuss in detail below, the performance of 2 experimental designs in our quantitative approach. We also tested a range of conditions likely to affect the performance of 2 experimental designs in our quantification approach. The BC experiment successfully identifies target proteins, it also yields a lengthy list of moderate-to-highly abundant proteins that have weak but real differential binding to the bait molecules or to the chemically modified control bead (Fig. 2A and Fig. S2A–C). The BC experiment, in sharp contrast, shows much greater specificity, identifying target proteins purely by differential SILAC ratios and largely independent of protein abundance (Fig. 2B). We use several examples from our kinase inhibitor datasets to illustrate the salient features of these 2 experiment designs.

**Comparing 2 Experimental Designs, Bead Control (BC) and Soluble Competition (SC), for SILAC-Target I.D.** We evaluated 2 experimental designs, bead control (BC) and soluble competition (SC) (Fig. 2), in our quantitative target identification approach. The BC experiment compares the relative abundance of proteins from affinity pull-downs with 2 different chemically modified bead matrices—for instance, heavy proteins enriched with the SM affinity matrix versus the population of light proteins captured by ethanol-loaded control bead. In the SC experiment, SM loaded beads are used in both light and heavy pull-downs but excess soluble SM is added to 1 set to competitively bind target proteins. We identify and compare the relative abundance of proteins bound to SM loaded beads by MS. BC experiments identify protein targets through direct enrichment on bead whereas SC infers targets through their depletion from the affinity matrix by the soluble competitor. Both modalities robustly identify known protein targets of SMs but differ significantly in their performance across all experiments. To summarize, although the BC experiment successfully identifies target proteins, it also yields a lengthy list of moderate-to-highly abundant proteins that have weak but real differential binding to the bait molecules or to the chemically modified control bead (Fig. 2A and Fig. S2A–C). The SC experiment, in sharp contrast, shows much greater specificity, identifying target proteins purely by differential SILAC ratios and largely independent of protein abundance (Fig. 2B). We use several examples from our kinase inhibitor datasets to illustrate the salient features of these 2 experiment designs.

**Table 1. Identification of target proteins**

<table>
<thead>
<tr>
<th>Small Molecule</th>
<th>Identified targets in SILAC experiments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ro-31-7549</td>
<td>ADK, CAMK2D, CAMK2G, CDK2, CRK5, GSK3A, GSK3B, MYH9, PRKCA, PRKCD, RPS6KA3, SLK, NQO2</td>
</tr>
<tr>
<td>SB202190</td>
<td>MAPK14, MAPK9, GSK3B, CSNK1A1, CSNK1D, RIKP2, TGBFB1, FAMB3G, GAK</td>
</tr>
<tr>
<td>K252a</td>
<td>AAK1, AURKA, CAMK2B, CAMK2D, CAMK2G, CSNK1I1, CDK2, CDC42BPB, CDK2, CDK5, CHEK1, CSNK2A1, CSNK2A2, DNAJC13RMEB, EIF2AK4, FER, GAK, GSK3A, GSK3B, IRAK4, MAPK1, MAPK9, RPS6KA8, RPS6KA9, MAPK10, MAPK11, MAP2K2, MAP2K6, MAP4K4, MARK2, MARK3, MINK1, NQO2, OSGERP, PDE1A, PDK1, PDK2, PHKB, PHKG2, PK1, PK2, PRKAA1, PRKACA, PRKACB, PRKAG1, PRKAR1A, PRKAR2A, PRKCA, PRKCD, PRKD1, PRKD2, PRKD3, RIKP2, RBM4, RPS6KA1, RPS6KA1, RPS6KA3, STK3, STK4, TBK1, TPS3RK, TRPKA, ULK3</td>
</tr>
<tr>
<td>IPL affinity series</td>
<td>FKBP1A, FKBP2, FKBP4, FKBP5, FKBP5, FKBP10</td>
</tr>
<tr>
<td>AP1497</td>
<td>FKBP1A, FKBP2, FKBP4, FKBP5, FKBP5, FKBP9</td>
</tr>
<tr>
<td>Pro-AP1497</td>
<td>FKBP1A, FKBP2, FKBP4, FKBP5, FKBP9</td>
</tr>
<tr>
<td>AP1780</td>
<td>FKBP1A, FKBP2, FKBP4, FKBP9</td>
</tr>
<tr>
<td>Pro-AP1780</td>
<td>FKBP1A, FKBP2, FKBP9</td>
</tr>
</tbody>
</table>

Proteins in bold type are targets known from literature. Underlined proteins are known interactors to other identified targets within the same experiment.
specificities as described above (Fig. 2A and Fig. S2D). Strikingly, BC experiments are heavily influenced by different bead loading levels (24) (6%, 12%, 25%), which we confirm with Western blot analysis, gel visualization, and modeled distributions of SILAC protein ratios (Figs. S2–S4). Although target proteins were generally found with the largest SILAC ratios in each BC experiment, large numbers of proteins were also found with SILAC ratios indicating specificity to either control EtOH-beads or SM-beads (∼100 proteins in Fig. 2A). This makes it difficult to apply meaningful significance thresholds as even a conservative threshold (e.g., 1.5-fold, because differences of 20% are reliably quantified (25)) produced long lists of specific interactors. We also tested biologically inactive structural analogs of SMs as controls in BC experiments. Although providing a more similar binding profile to the SM than EtOH-beads, this approach is not generally applicable because there is usually limited SAR around screening hits.

With direct enrichment in BC experiments, SILAC ratios describe the proteins’ binding preference to either the EtOH-bead or the SM-bead. The major contributors to the magnitude of a protein ratio are its abundance in the lysate and its affinity to the bait. For example, a highly abundant protein with weak affinity could have the same ratio as a low abundance protein with a very high affinity (low Kd). We mapped proteins from BC experiments to those identified and ranked by abundance in analyses of un-enriched HeLa S3 lysates (Fig. S3B and SI Methods, Accompanying Text for Fig. S3). Proteins with low to moderately differential ratios identified in BC experiments were among the most abundant proteins identified from whole lysates. We similarly analyzed SC data and found the same tendency for SM-beads to enrich abundant proteins in SC experiments (Fig. S3C). As we show below, however, this does not negatively impact our ability to discriminate target proteins.

Because SC experiments use the same SM affinity matrix in both light and heavy states, effectively enriching the same proteins from both cellular states, this approach is more elegant and easier to implement. Competitive binding by excess soluble SM reduces the amount of target proteins on the bead surface and generates a differential SILAC ratio between the 2 states, confidently identifying specific interactors to the soluble SM. Although abundant proteins still bind to the SM-bead, these show no differential ratios as they do not bind to soluble SM and hence have no impact on discrimination of specific SM interactors. Distributions of SILAC ratios are tightly centered about the lysate mixing ratio and show far less dependence on bead loading levels and compound used (Fig. 2B). We model SC protein ratios using an empirical Bayes strategy (SI Methods, manuscript submitted). In a typical SC dataset (Fig. 3), nonspecific binders are tightly centered about the one-to-one mixing ratio (log2 SILAC ratio of zero). SM-specific proteins are outliers to the main distribution and are easily identified by their SILAC ratios (Table 1). Abundance of a target protein neither affects its ratio nor our ability to discriminate it from the nonspecific binders and, as the color scale in Fig. 3 shows, the more abundant proteins in the sample are mostly nonspecific interactions with the SM-bead.

We compared BC and SC data for the broad spectrum kinase inhibitor, K252a. From Fig. 4, it is striking that the total number of kinases (colored red) identified from experiments is similar between all K252a experiment types, yet there is a dramatic difference in the SILAC ratios, and consequently, the ability to discriminate specific binders from nonspecific interactions. Using annotated human kinases (26) as the “true positive” set, both SC and BC experiments identified approximately the same number of kinases. In K252a precision vs. recall (PRC) plots, the precision (TP/ (TP+FP)) of the SC experiment was markedly better than the BC experiment and has much better specificity for kinases (Fig. S5A). For example, at a log2 median ratio significance threshold of 0.5, for the SC experiment 37 of the 49 identified proteins are kinases (precision 75.5%), whereas for the BC experiment only 40 of the 300 identified proteins are kinases (precision 13.3%).

**Kinase Inhibitors.** We included 3 kinase inhibitors in our studies, 2 selective kinase inhibitors, Ro-31-7549 and SB202190 and a broad-
specificity kinase inhibitor, K252a. Although other proteomics approaches have been applied to study the targets of the bisindolylmaleimide-based family of protein kinase C (PKC) inhibitors (17, 27), the overlap between the 2 studies is relatively small (14% of total targets). Whereas we found that 9 of these 10 common targets are specific binders in our SC experiments with Ro-31-7549 (a structural variant of Bis-III), the remaining protein, HSP90, and most of the other putative binders from these papers were found to be nonspecific in our datasets (blue and red circles in Fig. 2 Lower). The discrepancy in the large number of putative targets in BC and SC experiments underscores the need for a suitable affinity matrix as a control. Many examples from the literature do not use control pull-downs, probably because the cross-section of identified proteins varies dramatically depending on the SM loaded, making direct comparison difficult and consequently diminishing their usefulness. Although we have strained to generate useful control matrices by matching load levels of SM and EtOH on Affigel beads, protein binding profiles in our BC experiments were so different that interpretation of binding specificity using SILAC ratios was hampered (Fig. 2 and Figs. S2–S4). Nevertheless, it is important to note that we were still able to exclude several candidate targets of the bisindolylmaleimide family of PKC inhibitors.

In BC experiments with the staurosporine analog, K252a using 2 human cell lines (HeLa S3 and H1299) and rat PC-12 cells expressing ErbB4, we find that the cell type used has a dramatic effect on the kinases identified (Fig. S5B). For example, we identified brain-specific isoforms, alpha and beta, of calcium/calmodulin-dependent protein kinase type from neuroblastoma PC-12 cells but not in non-CNS derived H1299 and HeLa lines. The kinases found in K252a pull-downs were predominantly Ser/Thr kinases, and even the 3 tyrosine kinases (FER, IRAK4, RIPK2) in the list had kinase domains more closely related to dual specificity kinases.

In addition to identifying kinases that bind K252a, we also found several well-known interaction partners to primary targets with significant SILAC ratios in our SC experiments. Kinases (26) made up 37 of the 48 significant hits in our K252a 100× SC experiment (local FDR <0.01, log2 SILAC ratio of 0.71, and identified by more than 2 peptides across 2 replicates), and we also identified 6 additional proteins that were either functionally coupled to kinases or well-known partners like cyclin B1 (Table 1). Of the 5 remaining candidate targets, 2 were already described as nonkinase targets: the calcium/calmodulin-dependent 3’,5’-cyclic nucleotide phosphodiesterase, PDE1A (28) and NAD(P)H:quinone oxidoreductase, NQO2 (17, 21). We also find an E3 ubiquitin ligase among the significant hits, and although we detect both AP2B1 and AP2A1 just beyond our significance threshold (local FDR 0.064 and 0.049, respectively) we believe this set of proteins involved in clathrin-mediated recycling to be likely hits as well. Therefore, our SILAC SC K252a experiments demonstrate exquisite sensitivity and specificity, with 46 of 48 significant hits directly linked to kinase biology from a background of 510 nonspecific binders.

**Immunophilin Ligand Series.** We previously identified the high affinity target of the widely prescribed immunosuppressant and natural product FK506 (tacrolimus) with a classical biochemical purification approach (13). To test our ability to identify weakly bound target proteins, we generated 4 structural variants in this IPL series (from ref. 29, and SI Methods) and determined their binding affinities (K_D: 25.7 nM to 43.8 μM) to FKBP1A-GST (Fig. S4 and Table S1). Affinity reagents generated with these 4 compounds were used in affinity pull-down experiments using both BC and SC formats. We successfully identified FKBP1A with SILAC ratios indicating specific interaction to the IPLs, effectively validating the SPR data and importantly, demonstrating our ability to identify a weakly bound target protein (K_D of Pro-API780 is 43.8 μM). We also identified other FKBP family members (FKBP2, FKBP4, FKBP5, FKBP9, FKBP10) in different pull-downs with IPLs, indicating that each IPL showed distinct specificities for members of the immunophilin family (Fig. 5B). We validated these with of our quantitative approach. Ratio distributions with SB202190 SC experiments were similar to other SC experiments, and although the amounts of protein captured by the kinase inhibitor reagent were low to begin with, we found no difficulty in identifying target proteins by their SILAC ratios.

Table 2. Total number of kinases from experiments shown in Fig. 4

<table>
<thead>
<tr>
<th>Kinase ID</th>
<th>0.025×</th>
<th>0.25×</th>
<th>2.5×</th>
<th>5×</th>
<th>10×</th>
<th>50×</th>
<th>100×</th>
<th>BC1</th>
<th>BC2</th>
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</thead>
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<tr>
<td>Significant kinases</td>
<td>50</td>
<td>54</td>
<td>47</td>
<td>48</td>
<td>42</td>
<td>28</td>
<td>42</td>
<td>40</td>
<td>26</td>
</tr>
<tr>
<td>Significant nonkinases</td>
<td>0</td>
<td>12</td>
<td>30</td>
<td>41</td>
<td>38</td>
<td>26</td>
<td>37</td>
<td>40</td>
<td>23</td>
</tr>
<tr>
<td>Total proteins identified</td>
<td>702</td>
<td>727</td>
<td>625</td>
<td>686</td>
<td>597</td>
<td>479</td>
<td>621</td>
<td>515</td>
<td>364</td>
</tr>
<tr>
<td>Significance threshold</td>
<td>1.3</td>
<td>1.17</td>
<td>1.08</td>
<td>0.66</td>
<td>0.73</td>
<td>0.78</td>
<td>0.71</td>
<td>0.58</td>
<td>0.58</td>
</tr>
</tbody>
</table>

*Log2 SILAC ratio significance threshold (FDR = 0.01) for soluble competitor experiments.

Log2 SILAC ratio cut-offs for bead control experiments (>1.5-fold change).

Proteins identified by at least three peptides across two replicate experiments.
Western blot analysis (Fig. 5C), and compared the latter to protein sequence coverage obtained from our MS analyses as an approximation of relative abundance across these samples. Both MS-based abundance estimates and Western blot analysis data show excellent agreement. Furthermore, our identification of the FKBPs with these IPLs is completely consistent with known biology for this protein family, and to our knowledge, is the first report of an unbiased proteomic survey to assess their binding specificities. FKBP8 was identified in our pull-down experiments but, consistent with structure information (30), its SILAC ratio classified it as a nonbinder to the IPLs.

Isosforms of heat shock protein 90, HSP90AA1 and HSP90AB1, were found only in AP1497 pull-downs. Because FKBP4 is known to interact with HSP90 (31), and FKBP4 was found primarily in the AP1497 pull-down, we hypothesized that HSP90 was identified in our experiments through its interaction with FKBP4. We performed co-immunoprecipitation-Western blot analysis experiments with anti-FKBP4 and anti-FKBP5 antibodies and validated FKBP4-HSP90 binding in HeLa cell lysates (Fig. S5D).

We identified an interactor, methylthioadenosine phosphorylase (MTAP), to all members of our IPL series in both BC and SC affinity pull-downs (Fig. S6 and SI Methods, Accompanying Text for Fig. S6). MTAP was found to be most highly enriched by Pro-AP1780 and we validated this with Western blot analysis and SPR experiments (KD equil: 18 nM; KD kinetic: 12 nM) (Fig. 5B,D). We show that compound-loading levels play a dramatic role in the binding specificities of affinity supports, SMs or controls alike. The amount of compound loaded on the bead affects the biophysical properties of the beads and is the probable cause for the change in binding characteristics observed across different bead loadings. We analyzed BC experiments across different bead loading levels using k-means clustering to track abundant, weakly interacting proteins (Fig. S3) and found this useful in segregating weak binders from true targets. However, performing multiple BC experiments for each molecule is time-consuming, and finding unambiguous evidence with K252a and MTAP, that SC experiments should always be performed at the highest possible concentration of soluble competitor to yield the best results. Although this dependency on the level of SC may seem a limitation of the SC experiment, in our experience, SC experiments show higher specificity in identifying protein targets when compared with BC experiments. If compound solubility becomes an issue and precipitation occurs upon addition to cell lysates, the BC experiment with SILAC is then still an attractive option.

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Diversity-oriented synthesis (DOS) can generate SM screening collections with stereochemical and skeletal diversity approaching that of natural products, yet allow facile optimization of structural variants and even novel targets. Biochemistry of the optimized compound 24. We apply DOS to enrich screening decks with SMs poised for systematic conversion to affinity reagents 35. Although our method is applicable to all SM affinity reagents, we are now integrating SILAC-Target I.D. to characterize binders of bioactive molecules arising from our DOS compound-cell based screening pipeline. SILAC-Target I.D. combines quantitative proteomics and biochemical enrichment using affinity matrices to provide unbiased, highly specific and robust identification of protein-SM targets. Our method circumvents many of the usual problems with classical affinity purification, and promises to be a general solution applicable to many affinity-based target identification projects. We expect that our target identification approach, particularly if implemented at early stages of the probe- or drug-discovery process, will transform the search for new probes or drugs it provides a direct and unbiased interrogation of the cellular context in which a SM acts, essential in evaluating, for example, drug safety and efficacy.

Materials and Methods

SILAC labeled cell lysates were applied in affinity enrichment experiments using affinity matrices loaded with immunophilin ligands or kinase inhibitors. Two experimental designs, BC and SC, were compared. Proteins bound to solid phase were separated by SDS/PAGE and identified and quantified by high performance MS. SILAC ratios from relative abundances of proteins enriched in case vs. control pull-down experiments were modeled using Empirical Bayes-based statistical framework to identify specific protein targets interacting with SMs. Detailed methods for all experiments are provided in SI Methods. For analyses identifying SM protein targets, see SI Methods, Table S3, and Dataset S1.

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11. Lamb J, et al. (2006) The Connectivity Map: Using gene-expression signatures to date, greatly reducing the scale and number of subsequent validation experiments. Our current process has high potential for automation, and further improvements in capacity and throughput can already be achieved through implementation of liquid handling robots and an automated data analysis pipeline.

Affinity-based target identification is not routine in the pharmaceutical industry not only because of low throughput but primarily because drugs undergo several rounds of optimization and thus may lack functional handles allowing generation of affinity reagents.