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1 **Rider-To-Rider Discriminatory Attitudes and Ridesharing Behavior**

2
3 Joanna Moody

4 jcmoody@mit.edu | 434-409-5679

5 Department of Civil & Environmental Engineering, Massachusetts Institute of Technology

6 77 Massachusetts Ave., 1-165, Cambridge, MA 02139

7
8 Scott Middleton

9 smiddle@mit.edu | 860-712-3393

10 Department of Civil & Environmental Engineering, Massachusetts Institute of Technology

11 77 Massachusetts Ave., 1-151, Cambridge, MA 02139

12
13 Jinhua Zhao, corresponding author

14 jinhua@mit.edu | 617-324-7594

15 Edward H. and Joyce Linde Associate Professor of Transportation and City Planning

16 Department of Urban Studies and Planning, Massachusetts Institute of Technology

17 77 Massachusetts Ave., 9-523, Cambridge, MA 02139

18
19 The authors declare no competing interests.

20 21 **ABSTRACT**

22 Using online survey data from N = 2,041 Uber and Lyft users in the United States collected in
23 2016 and 2018, this paper establishes the validity, reliability, and invariance of a measure of rider-
24 to-rider race and social class discrimination. This measure is then incorporated into three structural
25 models that investigate associations between rider-to-rider discriminatory attitudes and four
26 aspects of ridesharing behavior. We find no significant relationship between rider-to-rider
27 discriminatory attitudes and whether a TNC user has ever used a ridesharing service (such as
28 uberPOOL or Lyft Line). However, among those who have used ridesharing services before, rider-
29 to-rider discriminatory attitudes are strongly negatively predictive of an individual's level of
30 satisfaction with the sharing option, and marginally negatively predictive of an individual's
31 percentage of shared TNC trips. Furthermore, among those who have *not* yet used ridesharing
32 services, rider-to-rider discriminatory attitudes are strongly negatively predictive of willingness to
33 consider using uberPOOL or Lyft Line in the future. Together, these findings suggest that rider-
34 to-rider discriminatory attitudes may discourage sustained and frequent use of ridesharing services
35 among TNC users. Further research is required to identify strategies for addressing discriminatory
36 attitudes in the ridesharing context and overcoming reluctance to sharing.

37
38 Keywords: dynamic ridesharing; race; class; discrimination; Transportation Network Companies
39 (TNCs)

1 1. INTRODUCTION

2 In the 2010s transportation network companies (TNCs) like Uber and Lyft have replaced,
3 supplemented, and disrupted traditional modes of transportation. Their core *ridehailing* or
4 *ridesourcing* services like UberX and Lyft Classic pair a single rider (or rider party) with a driver,
5 while cost-reducing dynamic *ridesharing* services such as uberPOOL and Lyft Line (recently
6 rebranded as Lyft “Shared”) pair multiple riders (or rider parties) with a driver. These ridesharing
7 services have made TNCs more price competitive with public transit and have expanded urban
8 mobility options. As they continue to expand, flexible, dynamic, and affordable ridesharing
9 services may play an enormous role in the urban transportation of the future. Due to the enormous
10 scale and unregulated nature of these new mobility marketplaces and the uncertainty surrounding
11 how they will transform urban mobility in the future, it is critical that we understand who has
12 access to these platforms and who may be excluded from their services.

13 To address one aspect of exclusion from ridesharing services, recent studies have
14 investigated discriminatory outcomes enabled by these new mobility platforms. Many of these
15 initial investigations have focused on the core ridehailing services offered by TNCs that match a
16 single rider party with a driver. In such situations, discrimination can occur in either direction
17 between rider and driver. In the most comprehensive and telling study to date, Ge et al. (2016)
18 explored driver-to-rider discrimination in ridehailing, finding that the decisions of individual Uber
19 and Lyft drivers lead to discriminatory outcomes for riders. Through two field experiments, the
20 researchers observed a significant difference in wait times and cancellations for otherwise identical
21 riders with African American-sounding and Caucasian-sounding names. Brown (2018) has argued
22 that TNC services have nearly eliminated racial and ethnic differences in service quality, relative
23 to the taxicab industry. Specifically, Brown used an audit study of ridehailing and taxi services to
24 assess how wait times and cancellation rates vary by rider race, ethnicity, and gender in Los
25 Angeles County. The study found significant evidence of discrimination against black riders by
26 taxi drivers, but dramatically lower racial and ethnic service gaps in ridehailing. In her study of
27 Lyft use in Los Angeles County, Brown also found that riders are less likely to share rides in
28 racially or ethnically diverse neighborhoods – a highly relevant finding for the current study of
29 discrimination and behavior in ridesharing.

30 Other recent studies have highlighted the theoretical case for rider-to-driver discrimination
31 in TNCs. Rosenblat et al. (2017) used a review of consumer behavior in online marketplaces and
32 performance evaluations in managerial settings to argue that racial and gender bias is likely to
33 influence TNC driver evaluations, which could lead to discriminatory termination practices by
34 Uber. Recent research has also explored how driver earnings vary according to driver
35 characteristics. In particular, a 2018 paper published analyzed earnings data for more than one
36 million Uber drivers to find a 7% gender earnings gap among drivers (Cook, et al., 2018).

37 While existing research has largely focused on discrimination between riders and drivers
38 in core ridesourcing services, as the proportion of dynamic *ridesharing* services increases, rider-
39 to-rider discrimination may emerge as an additional critical issue. Recent research provides initial
40 evidence that some TNC users harbor discriminatory attitudes towards fellow passengers of
41 different social class and race, that fear of negative social interactions may reduce users'
42 willingness to request shared rides, and that these riders prefer to have early information about
43 potential fellow passengers (Sarriera, et al., 2017). Additionally, it has been shown that
44 discriminatory attitudes toward fellow passengers of differing class and/or race in the shared ride
45 are correlated with characteristics such as gender, parental status, race, geography, and income

1 (Middleton & Zhao, 2018). This paper also found that users' general social dominance orientation¹
 2 strongly influences his/her discriminatory attitudes in ridesharing, supporting the claim that
 3 behavior in shared mobility platforms reflects long-standing social dominance attitudes.

4 The present paper expands upon research from Sarriera et al. (2017) and Middleton and
 5 Zhao (2018) by considering the associations between rider-to-rider discriminatory attitudes and
 6 user behavior in the context of ridesharing. While previous research has explored the association
 7 of rider-to-rider discrimination in the traditional carpooling context, finding that individuals are
 8 more likely to carpool when surrounded by neighbors of the same race (Charles & Kline, 2006),
 9 our work represents the first research into the relationship between users' willingness to share rides
 10 and their discriminatory attitudes in the context of *dynamic* ridesharing, in which the
 11 characteristics of fellow passengers is not known beforehand. In particular, this paper uses two
 12 surveys of TNC users ($N = 2,041$) in the United States collected in 2016 and 2018 to estimate three
 13 structural equation models that explore how an individual's discriminatory attitude is associated
 14 with four aspects of ridesharing behavior: 1) whether the TNC user has ever used a ridesharing
 15 service; 2) the proportion of the individual's total TNC trips that are shared, 3) the individual's
 16 level of satisfaction with ridesharing services, and 4) willingness to use ridesharing in the future.
 17 For each association of rider-to-rider discriminatory attitudes and ridesharing behavior, we also
 18 explore whether there is any change in the structural relation between 2016 and 2018.

19 This paper is organized as follows. Section 2 introduces the survey data used in this
 20 research, including collection methods and descriptive statistics. Section 3 presents the analytical
 21 methods used in this research, including both measurement and structural models. Section 4
 22 discusses findings. Section 4.1 explores the convergent and divergent validity of our measure of
 23 rider-to-rider discrimination in ridesharing and Section 4.2 establishes the measure's invariance
 24 across the two survey years. Section 4.3 presents the results of three structural models that relate
 25 our measure of rider-to-rider discrimination to four aspects of ridesharing behavior. Finally,
 26 Section 5 discusses the behavior and policy implications of these findings.

27 28 **2. DATA**

29 **2.1 Survey Collection and Screening**

30 This study builds on data collected for two prior studies. An initial survey of Uber and Lyft users
 31 was conducted in June and July 2016 through Amazon Mechanical Turk, a crowdsourcing service
 32 that allows researchers to compensate human workers to answer questions or perform other tasks
 33 (Sarriera et al., 2017). A follow-up survey of different Uber and Lyft users was conducted in March
 34 and April 2018 through Mechanical Turk. In both survey waves, respondents were screened for
 35 eligibility for the study, having to self-report that 1) uberPOOL/Lyft Line is available in their city,
 36 and 2) they had used Lyft or Uber in the past 30 days. Respondents that reported zero Uber or Lyft
 37 trips in the past month were omitted from further analysis.

38 To screen valid responses, the researchers embedded two basic attention check questions
 39 (e.g., "Please select 'Agree' for this question") in the survey and applied six additional tests of
 40 quality and logical consistency to the completed responses. Responses meeting any of the
 41 following criteria were flagged and responses with two or more flags were omitted from further
 42 analysis.

¹ Social dominance orientation refers to an individual's preferences for group-based discrimination, social hierarchy, and domination over lower-status groups, measured according to scales established in social psychology literature (Ho, et al., 2016).

- 1 1. Completion time in the fifth percentile for the respective survey year (roughly less than 3.5
- 2 minutes)
- 3 2. Reported number of shared trips greater than reported number of total TNC trips
- 4 3. Inconsistent social dominance orientation preferences (i.e., strong agreement with two or
- 5 more opposing statements in the social dominance orientation scale)
- 6 4. Inconsistent ridesharing preferences (i.e., strong agreement with two or more opposing
- 7 statements related to discriminatory attitudes in the ridesharing discrimination scale)
- 8 5. Ridesharing not actually available in home ZIP code

9 According to our review of uberPOOL and Lyft Line services, ridesharing is currently available
 10 in the following markets: Seattle; Portland; San Francisco/San Jose; Los Angeles; San Diego; Las
 11 Vegas; Denver; Austin; Atlanta; Miami; Chicago; Nashville; Washington, DC; New Jersey; New
 12 York City; Boston; Philadelphia.² However, ridesharing may be available intermittently in other
 13 markets, and it is possible that respondents have used these services while traveling. For these
 14 reasons, we determined that the availability of ridesharing in a respondent's home ZIP code alone
 15 was not adequate cause for eliminating responses.

16 Of 1,222 eligible respondents who completed the 2016 survey and passed the basic
 17 attention checks, 207 failed the additional consistency and quality checks. This yielded a final
 18 sample size of $n_{2016} = 1,015$ respondents. Similarly, of the 1,446 respondents who completed the
 19 2018 survey and passed the attention checks, 420 failed the tests of additional consistency and
 20 quality. This yielded a final sample size of $n_{2018} = 1,026$ respondents.

21 **2.2 Sample Demographics**

22 Our sampling frame consists of adult users of TNC services in the U.S. TNC users in the U.S. have
 23 been found to be younger, more highly educated, from households with higher annual income, and
 24 more urban compared to the general U.S. population (Smith, 2016; GlobalWebIndex, 2017). Even
 25 compared with U.S. urban populations, users of TNCs are more likely to be young, highly educated
 26 and higher income (Clewlow & Mishra, 2017). Data suggests that such user sociodemographics
 27 (particularly gender and age distribution) are similar across different ridehailing platforms (i.e.
 28 Uber or Lyft) (VertoWatch, 2018).

29 To compare our sample sociodemographics to those of general TNC users in the U.S., we
 30 take advantage of the recently released 2017 National Household Travel Survey (NHTS), which
 31 added a new question regarding use of ridehailing applications (USDOT FHWA, 2017). Subsetting
 32 the NHTS data only to those who are 18 years of age or older, we find that only 10% of the adult
 33 population reports having used a ridehailing application at least once. For these users, we then
 34 calculate the weighted percentage of respondents by gender, age, race and ethnicity, annual
 35 household income, and education attainment and compare the results to our sample
 36 sociodemographics (Table 1). Compared to TNC users in the NHTS data, our sample is fairly
 37 representative in terms of gender, race and ethnicity, and educational attainment, but
 38 overrepresents young and lower income respondents. These discrepancies are likely due to
 39 convenience sampling from Mechanical Turk, whose worker pool has been shown to overrepresent
 40 younger respondents (particularly between the ages of 21-35 years old), and those with lower
 41 incomes (Ipeirotis, 2010). Additionally, we find that there is little difference in the sample
 42 sociodemographics across the two survey years except for age and student status. Our 2018 survey,
 43

² uberPOOL and Lyft Line were launched in each of these markets before the initial survey of Uber and Lyft users in June and July 2016. No changes in service areas were announced between the initial survey in 2016 and the second survey in 2018. As such, we apply the same ZIP code-based service area for both survey years.

1 while still overrepresenting young respondents, has slightly greater representation of TNC users
 2 in older age groups but fewer students.

3

4 **Table 1. Demographics of survey respondents $n_{2016} = 1,015$ and $n_{2018} = 1,026$ compared with weighted 2017**
 5 **NHTS respondents who have used a ridehailing application at least once and are 18 years of age or older.**

Characteristic	Study Samples		NHTS 2017
	2016	2018	
Male	58.6	53.7	52.3*
<u>Age</u>			
18-24	28.1	12.5	17.1*
25-34	50.4	53.0	35.1*
35-44	15.8	21.2	21.4*
45-54	3.8	7.5	13.5*
55 and older	1.9	5.8	12.8*
<u>Race/Ethnicity</u>			
White	70.0	64.2	71.5
Black	8.5	9.7	10.6
Asian	10.2	12.7	8.4
Hispanic	7.8	6.7	18.2
<u>Annual Household Income</u>			
Less than \$35,000	21.1	18.6	16.3
\$35,000 to \$74,999	49.3	47.4	21.1
\$75,000 to \$149,999	23.1	28.0	33.0
\$150,000 or more	6.5	6.0	28.1
<u>Educational Attainment</u>			
HS education	6.6	6.5	8.2
Some college	28.3	24.9	20.8
College degree	48.0	49.4	36.8
Graduate degree	17.1	18.4	32.5
<u>Employment Status</u>			
Unemployed	6.4	6.8	--
Student	12.9	4.8	--
Uses sharing	75.5	74.2	--
Sharing available in home zip code	64.7	63.5	--

6 *Note:* * = missing data imputed by NHTS; -- = not available

7

8 **2.3 Study Variables**

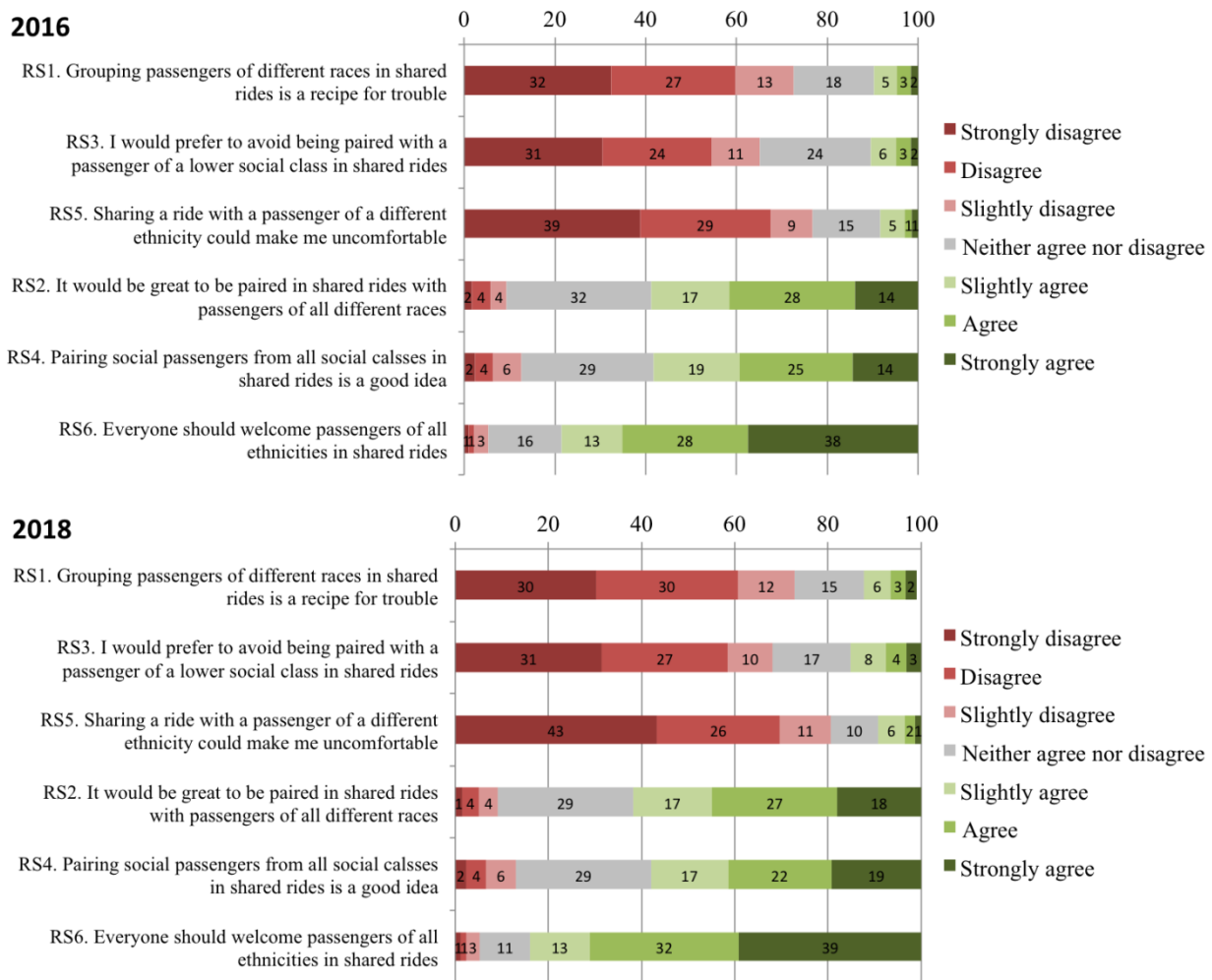
9 In addition to basic demographics, the two surveys posed questions in the following categories:
 10 general travel behavior; opinion on and experience with uberPOOL and Lyft Line; generic attitude
 11 toward social dominance; and specific preferences with respect to being paired with people of
 12 different backgrounds in shared rides. Six of these attitudinal questions assess the existence of and
 13 potential for race- and class-based rider-to-rider discrimination through stated preferences.

14 **Figure 1** summarizes respondents' level of agreement to these preferences according to a
 15 seven-point Likert scale from "strongly disagree" to "strongly agree." **Figure 1** reveals that, in
 16 general, a small but significant minority explicitly expressed discriminatory attitudes (i.e., 5.9 to
 17 15.9 percent depending on the specific survey statement and year). Looking at the average across
 18 all 6 items, 9.5% of individuals in both survey years expressed explicit agreement with
 19 **discriminatory statements**. Stated preferences are likely to under represent the prevalence of
 20 discriminatory attitudes due to social desirability bias (Pager & Shepherd, 2008). However, despite

1 the limitations of measuring discriminatory attitudes through such stated preference surveys, these
 2 descriptive statistics suggest that such attitudes do indeed exist within the population of ridehailing
 3 users.

4 Both surveys also asked eight additional Likert-scale questions (see Appendix Table A)
 5 used in our measurement models to create a social dominance orientation factor. This social
 6 dominance orientation is a well-established measure of respondents' general attitudes towards the
 7 relative status of different social groups in general (e.g., "Some groups of people must be kept in
 8 their place") (Ho, et al., 2015).

9
 10 **Figure 1. Ride sharing preferences of respondents, from "strongly disagree" to "strongly agree", $n_{2016} =$**
 11 **1,015 and $n_{2018} = 1,026$.**



13
 14 The survey also collected information on respondent's current use of private and shared ridehailing
 15 services, which provide the behavioral outcome variables tested in the structural models in Section
 16 3.2. In particular, the survey asked users the following:

- 17
 18
 19 i. Have you ever used uberPOOL or Lyft Line? [Yes / No]

- 1 2. *For those who answered yes to 1:* Overall, what do you estimate as the percentage of your
2 total Uber or Lyft trips taken with uberPOOL or Lyft Line? [slider bar from 0 – 100%]
- 3 3. *For those who answered yes to 1:* Thinking about the service you use most frequently (i.e.,
4 Lyft or Uber), how satisfied are you with uberPOOL or Lyft Line specifically? [Integer
5 scale from 1 to 10]
- 6 4. *For those who answered no to 1:* Would you ever consider using uberPOOL or Lyft Line
7 in the future?. [Yes / No]

8

9

3. METHODS

10 We adopt a structural equation modeling (SEM) framework to answer our research questions. SEM
11 allows the researcher to quantitatively test whether a theoretical or hypothesized model depicting
12 the relationships among different variables is supported by sample data. The overall fit of the
13 model can be quantified by comparing the estimated variance-covariance matrix implied by the
14 model with the variance-covariance matrix of the sample data. For directed relationships among
15 variables, the path parameter is estimated as a regression coefficient. Therefore, estimated
16 coefficients can be interpreted as multivariate linear or logistic regression coefficients (depending
17 on whether the outcome variable is continuous or categorical).

18 SEM has several advantages over traditional regression approaches. First, the
19 “measurement model” component of an SEM estimates latent constructs from a series of observed
20 variables. Measurement models can be used to establish the validity of the latent variables, which
21 are generally more reliable measures than their individual indicators. When estimated
22 simultaneously with the structural component of the SEM (the specified paths among the
23 variables), the model explicitly accounts for measurement error in these latent factors (which
24 traditional regression ignores for all independent variables). Second, SEM works by reproducing
25 not just the mean and variance structures among the variables (as traditional regression), but also
26 the covariances. This allows it to explore more complex, multivariate relationships among
27 variables that are correlated with one another.

28 For this study, SEM was chosen because it enabled us to group observed responses to
29 multiple indicators into two latent factors (i.e. rider-to-rider discrimination and social dominance
30 orientation) and explore their relations with key behavioral outcomes of interest. First, a series of
31 measurement models are estimated to establish the unidimensionality, convergent and divergent
32 validity, and invariance across survey years of our measure of passenger-to-passenger
33 discriminatory attitudes in ridesharing. Second, a series of structural models explore the
34 association of discriminatory attitudes with ridesharing behavior. All models are estimated using
35 Mplus version 8.1 using Maximum Likelihood with Robust Standard Errors (MLR) estimation to
36 correct for the non-normality of exogenous variables (Muthén & Muthén, 1998-2017).

37

38

3.1 Measurement Models

39 We estimate a confirmatory factor analysis (CFA) model to identify a reliable measure of rider-
40 to-rider discrimination on the pooled sample from both 2016 and 2018 survey implementations.
41 We compare the overall model fit to established standards: a chi-square test statistic that is not
42 statistically different from zero, CFI and TLI > 0.90, and RMSEA and SRMR < 0.08 (Kline, 2016;
43 Hu & Bentler, 1999). We demonstrate the convergent validity of a 6-item measure of rider-to-rider
44 discrimination by showing that all items have standardized factor loadings > 0.7 and $R^2 > 0.50$,
45 suggesting that the majority of the variation in the response patterns on the observed indicators is
46 explained by the latent construct of rider-to-rider discrimination (Kline, 2016). We then

1 demonstrate the divergent validity of the rider-to-rider discrimination measure by estimating a
 2 CFA that correlates rider-to-rider discrimination with the social dominance scale to show that these
 3 are related, but distinct constructs.

4 Comfortable with the convergent and divergent validity of the measure of rider-to-rider
 5 discrimination, we perform a multigroup analysis to determine whether the factor structure of
 6 rider-to-rider discrimination is invariant across the two sample years (2016 and 2018). We estimate
 7 a CFA model for the rider-to-rider discrimination measure that allows all estimated parameters
 8 (factor loadings, variances, and covariances) to differ across respondents from the two survey
 9 years. We perform a Satorra-Bentler scaled chi-square difference test to determine whether there
 10 is better fit between the initial model, which assumes the same factor structure across survey years,
 11 and the unconstrained model, which allows the factor structure to differ across the two years
 12 (2001).

14 3.2 Structural Models

15 After we have determined the reliability and invariance of the structure of the rider-to-rider
 16 discrimination measure, we incorporate the latent construct into structural models to explore its
 17 relation with ridesharing behavior (see Table 2). Controlling for individual-level covariates
 18 (including age, gender, race/ethnicity, educational attainment, and income) as well as frequency
 19 of TNC use, we estimate three structural equation models to explore the association of rider-to-
 20 rider discriminatory attitudes with ridesharing behavior.

21 Model 1 investigates the (logistic) direct path from discriminatory attitudes to whether the
 22 respondent have used ridesharing (0/1) for the entire pooled sample of $N = 2,041$. For the subset
 23 of respondents who have used sharing ($n = 1,527$), Model 2 estimates direct paths from
 24 discriminatory attitudes to the respondent's estimated percentage of TNC trips that are shared (0-
 25 100%) and satisfaction with shared trips (on a 1-10 scale). For those respondents who have not
 26 used sharing ($n = 514$), Model 3 investigates a (logistic) direct path from rider-to-rider
 27 discriminatory attitudes to whether the respondent would be willing to share in the future (0/1).
 28 All models are estimated using the pooled sample of respondents from 2016 and 2018, with an
 29 additional moderation analysis performed to test for statistical difference in structural associations
 30 across these two survey years.

31 **Table 2. Summary of the structural models of the study.**

	Dependent variable(s)	Descriptive statistics	Respondents
Model 1	Have you ever used uberPOOL or Lyft Line? (0/1)	Mean = 0.748	All ($N = 2,041$)
Model 2	Percentage of TNC trips that are shared in the past month (0-100%)	1st quartile = 10.0 Median = 28.0 Mean = 37.1 3 rd quartile = 55.0	Those who have shared ($n = 1,527$)
	Satisfaction with shared trips (0-10)	1st quartile = 6.0 Median = 7.0 Mean = 7.2 3 rd quartile = 8.5	
Model 3	Would you share in the future? (0/1)	Mean = 0.531	Those who have not shared ($n = 514$)

33
 34 In each model, we assume that rider-to-rider discriminatory attitudes predict behavior in
 35 accordance with the Theory of Planned Behavior (Ajzen 1995). While limited by cross-sectional

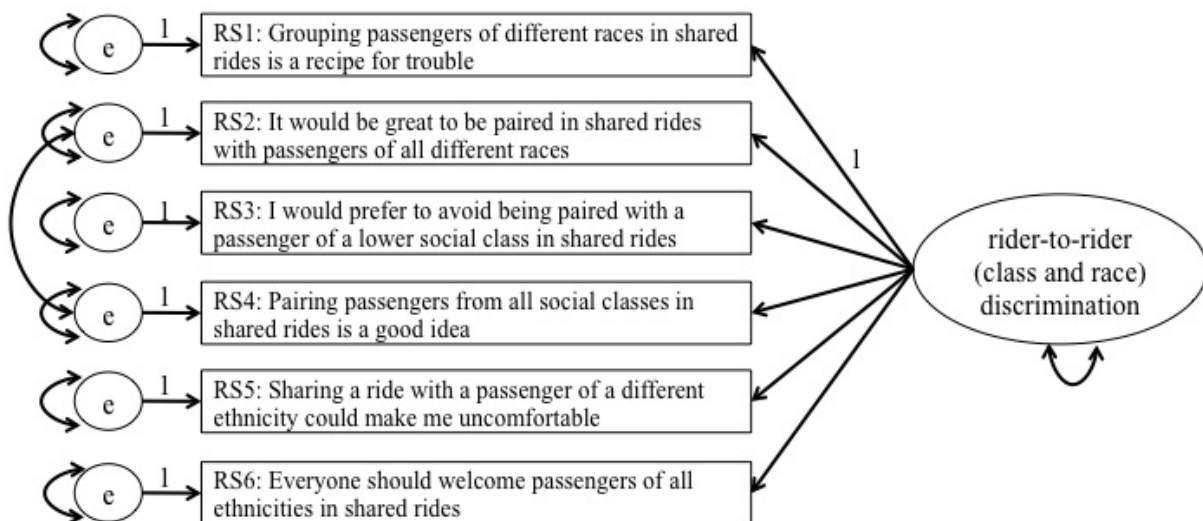
1 data, we can use the social dominance orientation factor as an instrumental variable for our
 2 measure of rider-to-rider discrimination to estimate its directed path to the behavioral outcomes of
 3 interest (Bollen & Nobel, 2011). However, it is likely that these relationships are bi-directional,
 4 since behavior can also reinforce attitudes (Kroesen, Handy, & Chorus, 2017). Future work using
 5 longitudinal or experimental data would be needed to explore the relative magnitudes of our
 6 measured paths from discriminatory attitudes to ridesharing behavior with those from behavior
 7 back to discriminatory attitudes.

8 4. RESULTS

9 4.1. Measurement Models

10 Our survey contains 6 Likert-format statements designed to capture both race and class
 11 discrimination from rider-to-rider using the pooled dataset from both the 2016 and 2018 survey
 12 implementations ($N = 2,041$). We estimate a CFA model with the 6 items loading onto one factor.
 13 An investigation of modification indices suggests that adding a correlation between the error terms
 14 of two items would significantly improve model fit. We introduce one correlation between two
 15 statements (RS2 and RS4) that express a preference for social mixing in pairing ridesharing
 16 passengers (by race and by class, respectively). We propose a final 6-item CFA model of rider-to-
 17 rider discrimination as depicted in Figure 2).

18 **Figure 2. Confirmatory factor analysis model for the measure of rider-to-rider discrimination.**



21
 22
 23 The CFA model results for the factor structure presented in Figure 2 are given in Table 3.
 24 We find that this 6-item single-factor measure of rider-to-rider discrimination meets established
 25 standards of model fit: $\chi^2(8, N = 2,041) = 131.086, p < .01, RMSEA = 0.087, CFI = 0.963, TLI =$
 26 $0.930, SRMR = 0.026$. Given the large sample size, we overlook the statistically significant chi-
 27 square test statistic and note that the CFI and TLI are well above the established threshold of
 28 0.90 for moderate model fit, the RMSEA is around the threshold of 0.08 and SRMR is well
 29 below 0.08 (Kline, 2016; Hu & Bentler, 1999). The convergent validity of the measure is well
 30 established, with all items having standardized factor loadings > 0.6 and R^2 values close to or
 31 above 0.50. This suggests that the latent variable of rider-to-rider discrimination explains much
 32 of the variance in the response patterns to each of the 6 items that constitute the measure.

33

1 **Table 3. Confirmatory factor analysis results for the measure of rider-to-rider discrimination.**

Item	Survey statement	<i>b</i>	<i>S.E.</i>	<i>p</i>	β	R ²
RS1	Grouping passengers of different races in shared rides is a recipe for trouble	1.000	—	—	0.741	.550
RS2	It would be great to be paired in shared rides with passengers of all different races [rev]	0.834	0.028	.000***	0.673	.453
RS3	I would prefer to avoid being paired with a passenger of a lower social class in shared rides	1.035	0.036	.000***	0.728	.530
RS4	Pairing passengers from all social classes in shared rides is a good idea [rev]	0.870	0.031	.000***	0.663	.440
RS5	Sharing a ride with a passenger of a different ethnicity could make me uncomfortable	1.074	0.029	.000***	0.839	.704
RS6	Everyone should welcome passengers of all ethnicities in shared rides	0.967	0.032	.000***	0.827	.684

2 *Significance:* * = 10%, ** = 5%, *** = 1%

3 *Note:* [rev] = reverse-coded item; *b* = unstandardized factor loading; *S.E.* = standard error; *p* = two-tailed p-value (μ

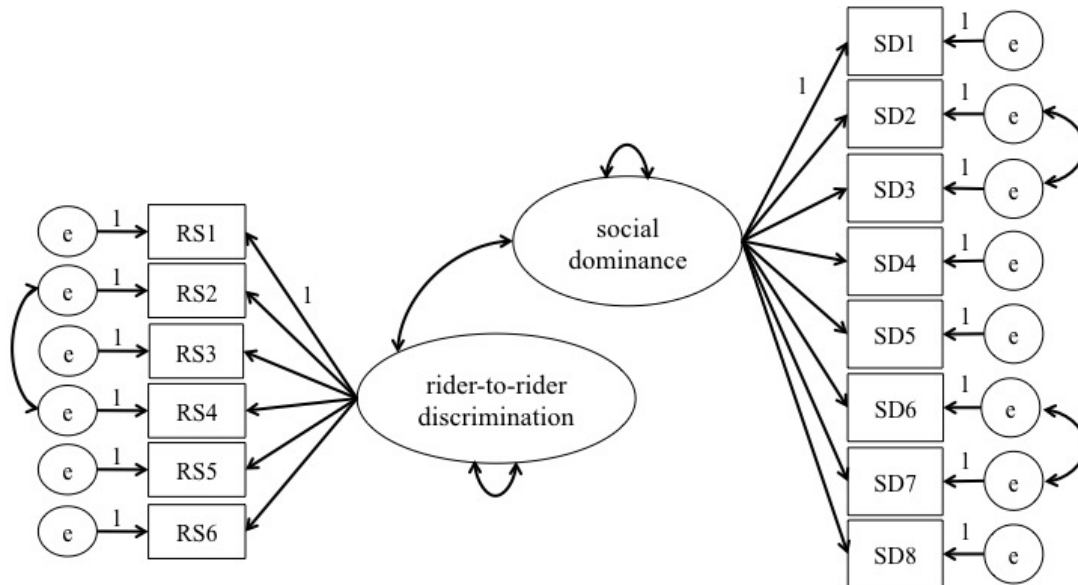
4 = 0); β = STDYX standardized factor loading

5 Overidentified model fit: $\chi^2(8, n = 2,041) = 131.086, p < .01, RMSEA = 0.087, CFI = 0.963, TLI = 0.930, SRMR =$

6 0.026.

7
8 To explore the divergent validity of our measure of rider-to-rider discrimination, we run a
9 second CFA model that simultaneously estimates the rider-to-rider discrimination factor along
10 with the social dominance scale and allows them to correlate (see Figure 3). The overidentified
11 model demonstrates adequate model fit: $\chi^2(73, N = 2,041) = 454.947, RMSEA = 0.051, CFI =$
12 $0.967, TLI = 0.959, SRMR = 0.027$ (see Table A in the *Appendix*). Factor loadings for the rider-
13 to-rider discrimination and social dominance scale items are consistent with those estimated in the
14 individual measurement models. Of particular interest for divergent validity is the correlation of
15 the rider-to-rider discrimination measure with the social dominance scale. We find that this
16 correlation is positive, moderate in magnitude, and statistically significant ($b = 1.001, S.E. = 0.060,$
17 $p < .01, \beta = 0.615$). This result suggests that our measure of rider-to-rider discrimination, while
18 related to the social dominance scale, captures discriminatory attitudes specific to the ridesharing
19 context.

1 **Figure 3. Confirmatory factor analysis model for correlated measures of rider-to-rider discrimination and**
 2 **social dominance orientation.**



3
 4 Note: Variances of all error terms were estimated, but are not pictured

5 6 **4.2 Measurement Invariance: Comparison across Survey Years**

7 We perform a multigroup analysis to determine whether the factor structure for the rider-to-rider
 8 discrimination measure is invariant across the two survey years. We estimate the rider-to-rider
 9 discrimination measurement model specified in Figure 2 allowing all estimated path parameters
 10 and variances to differ between the 2016 and 2018 samples. This unconstrained model exhibited
 11 slightly worse overall fit— $\chi^2(26, N = 2,041) = 181.638, p < .01$ with an MLR scaling correction
 12 factor of 1.35³—than the constrained model where all parameters are equal across respondents in
 13 the two survey years. Performing a Satorra-Bentler scaled chi-square difference test, we find that
 14 the scaled chi-square difference of $\chi^2_D(18) = -35.59, p < .01$ is statistically significant. We reject
 15 the null hypothesis that the models are equivalent and conclude that the constrained model, with
 16 the lower chi-square value, fits the data significantly better than the unconstrained model.
 17 Therefore, we conclude that there is no significant difference in the structure of the rider-to-rider
 18 discrimination measure between respondents in the 2016 and 2018 survey implementations.

19 Given that the factor structure for the rider-to-rider discrimination measure is invariant
 20 across the two survey years, we can compare the estimated factor scores across these subsamples
 21 (see Table 4). Factor scores are essentially optimally-weighted averages of the individual item
 22 scores standardized to have a mean of zero across all individuals. Therefore, negative values
 23 indicate below-average rider-to-rider discriminatory attitudes while positive values indicate
 24 above-average discriminatory attitudes. Performing a Welch two sample t-test to compare the
 25 means ($\mu_{2016} = 0.030$ and $\mu_{2018} = -0.029$), we find that there is no statistical difference in the means
 26 across the two survey years ($t = 1.247, d.f. = 2038, p = .213$). Therefore, there is no evidence of
 27 any difference in average rider-to-rider discriminatory attitudes between 2016 and 2018. However,
 28 we do find that there is a statistically significant difference in the average rider-to-rider
 29 discriminatory attitude between those who have and have not used shared service ($t = 2.173, df =$

³ Additional fit statistics for the unconstrained model: RMSEA = 0.077, CFI = 0.954, TLI = 0.947, SRMR = 0.035.

1 948, $p = .030$). Across both survey years, we find that those who have used sharing report higher
 2 average discriminatory attitudes towards fellow passengers of a different race or class ($\mu_{\text{have shared}} =$
 3 0.029) than those who have not shared ($\mu_{\text{have not shared}} = -0.085$).

4
 5 **Table 4. Rider-to-rider discrimination factor scores for key subsamples.**

Sample	1 st quartile	Median	Mean	3 rd quartile	Welch two sample t-test
All ($N = 2,040$)	-0.867	-0.269	0.000	0.738	
2016 ($n = 1,015$)	-0.815	-0.259	0.030	0.818	$t = 1.247, p = .213$
2018 ($n = 1,026$)	-0.867	-0.292	-0.029	0.608	
Have shared ($n = 1,527$)	-0.867	-0.260	0.029	0.840	$t = 2.173, p = .030$
Have not shared ($n = 514$)	-0.867	-0.309	-0.085	0.487	

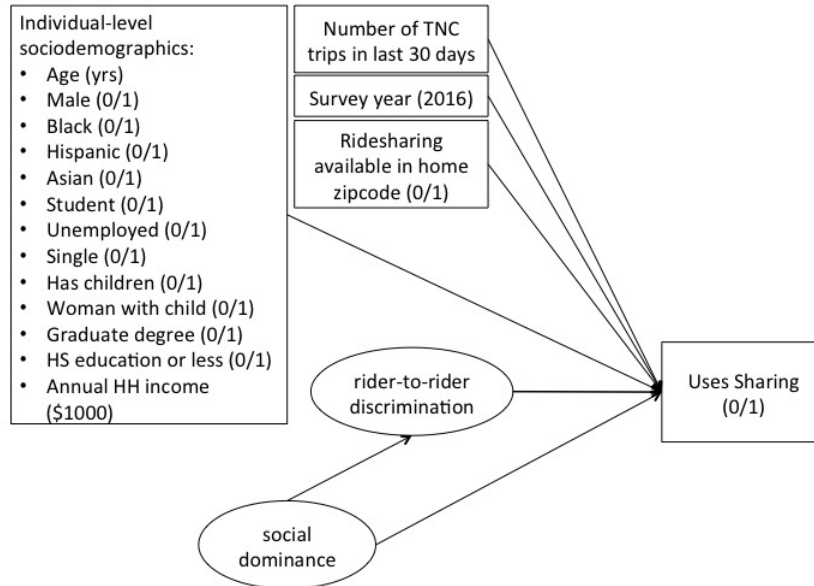
6 *Note:* Factor scores are standardized to have a mean of zero across all individuals. A negative value indicates below-
 7 average rider-to-rider discriminatory attitudes. Positive values indicate above-average discriminatory attitudes.

8 9 **4.3 Structural Models**

10 Having established a unidimensional, reliable, and survey year-invariant measure of rider-to-rider
 11 discrimination, we estimate three structural models to explore its relations with ridesharing
 12 behavior (see Table 2). Model 1 is estimated for all respondents and explores the association of
 13 rider-to-rider discrimination with whether the respondent has used a shared service (uberPOOL or
 14 Lyft Line), as in Figure 4. Within the sample, 74.8% of respondents have used a shared service
 15 (see Table 2). Model 2 is estimated for the subset of respondents who have used the sharing option
 16 and explores the association of rider-to-rider discrimination with the percentage of TNC trips that
 17 are shared in the past 30 days (mean = 37.1%) and satisfaction with these shared trips (mean = 7.2
 18 out of 10), as in Figure 5. Model 3 is estimated for the subset of respondents who have not ever
 19 used a shared service and explores the association of rider-to-rider discrimination with whether the
 20 respondent would be willing to use a shared ride in the future as in Figure 6. Of the 514 people in
 21 the sample who have not used the ridesharing service, 53% expressed willingness to share in the
 22 future (see Table 2).

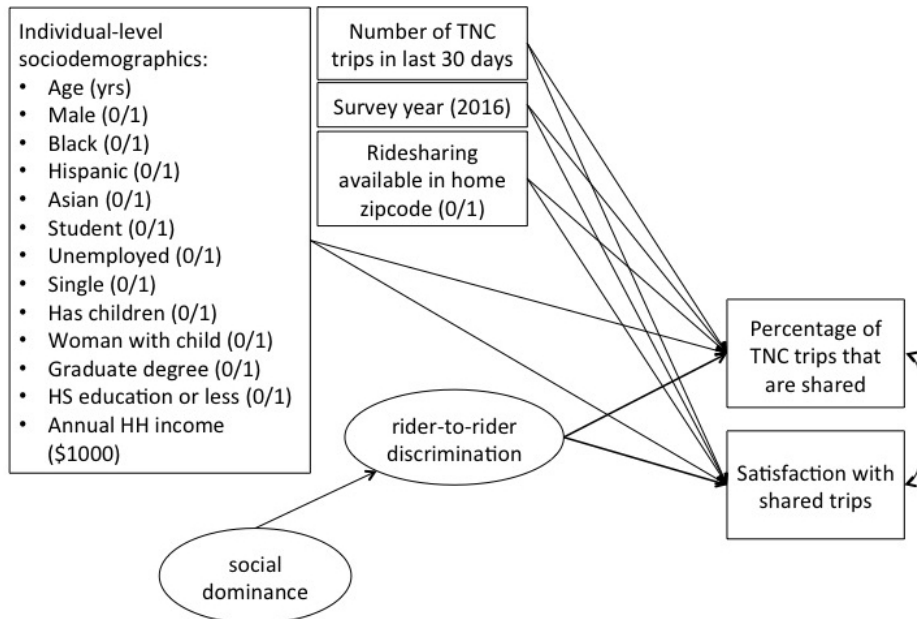
23 A mediation analysis found that the relations between social dominance orientation and the
 24 behavioral outcomes of interest in Models 2 and 3 are fully mediated by our measure of rider-to-
 25 rider discrimination (MacKinnon, Fairchild, & Fritz, 2007; Zhao, Lynch & Chen, 2010).
 26 Therefore, we can use social dominance orientation as an instrumental variable to explore the
 27 direct paths from rider-to-rider discrimination to percentage of TNC trips that are shared and
 28 satisfaction with shared trips in Model 2 (see Figure 5) and to willingness to share in the future in
 29 Model 3 (see Figure 6) (Bollen & Nobel, 2011). This model specification is further defended by
 30 theoretical time precedence, which suggests that an individual's social dominance orientation is
 31 likely to be formed long before they use TNC services or manifest rider-to-rider discrimination.
 32

1 **Figure 4. Analytic structure for Model 1 with rider-to-rider discrimination predicting whether respondent**
 2 **has used a shared service.**



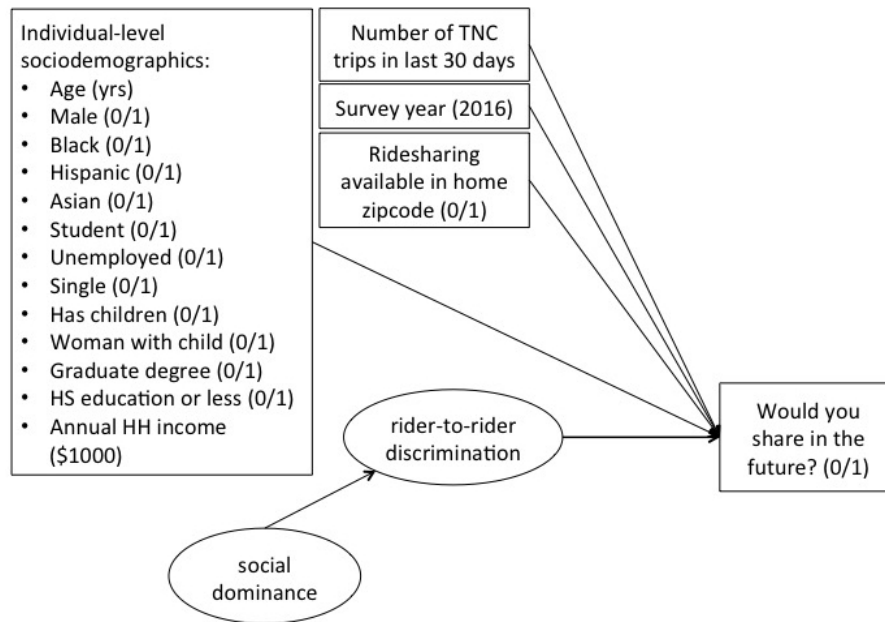
3
 4 *Note:* Variances and covariances of all exogenous variables are also estimated. The measurement components for
 5 discrimination in ridesharing and social dominance are simultaneously estimated as in Figure 3.

6
 7 **Figure 5. Analytic structure for Model 2 with rider-to-rider discrimination predicting ridesharing percentage**
 8 **of and satisfaction with shared trips.**



9
 10 *Note:* Variances and covariances of all exogenous variables are also estimated. The measurement components for
 11 discrimination in ridesharing and social dominance are simultaneously estimated as in Figure 3.

1 **Figure 6. Analytic structure for Model 3 with rider-to-rider discrimination predicting willingness to share in**
 2 **the future.**



3
 4 *Note:* Variances and covariances of all exogenous variables are also estimated. The measurement components for
 5 discrimination in ridesharing and social dominance are simultaneously estimated as in Figure 3.

6
 7 *Model 1.* Model 1 specifies rider-to-rider discriminatory attitudes predicting whether the
 8 respondent has used a shared TNC service like uberPOOL or Lyft Line using a logistic function
 9 (as in Figure 4). Estimated structural parameters for Model 1 are presented in Table 5. The results
 10 indicate that younger, employed, non-student TNC users are more likely to have used shared
 11 services, while all other sociodemographic characteristics are not predictive. These results are in
 12 line with previous research that suggests younger people (Sarierra, et al., 2017) and employees
 13 rather than students (Deakin, Frick, & Shivley, 2010) are more likely to be users of dynamic
 14 ridesharing services. While further research is needed to fully understand why students are less
 15 likely to be users of dynamic ridesharing, literature suggests that students travel in less predictable
 16 patterns that are distributed more evenly across the day, which makes scheduling ridesharing more
 17 difficult (Deakin, Frick, & Shivley, 2010). Furthermore, those who commute by public transit and
 18 non-motorized modes—like students—are less likely to try or to regularly use a dynamic
 19 ridesharing service than those who commute by car (Deakin, Frick, & Shivley, 2010).

20 We find that the direct path from rider-to-rider discrimination to use of sharing (0/1) is not
 21 statistically significant from zero ($b = 0.001$, $S.E. = 0.067$, $p = .998$), but that an individual's social
 22 dominance orientation is positively predictive of whether he/she has used sharing ($b = 0.168$, $S.E.$
 23 $= 0.052$, $p = .001$, $\beta = 0.125$). This is a somewhat unintuitive finding that TNC users with greater
 24 tendency toward group-based discrimination, social hierarchy, and domination over lower-status
 25 groups are more likely to have used a shared service.

26 While our measure of rider-to-rider discrimination is not found to be significant, frequent
 27 use of TNCs ($b = 0.061$, $S.E. = 0.015$, $p < .01$) and availability of shared services in the
 28 metropolitan area of the respondent's home zip code ($b = 0.615$, $S.E. = 0.110$, $p < .01$) are found
 29 to be strongly significant and positive predictors of whether the respondent has used sharing. The
 30 overall variance explained by the model is moderate (pseudo $R^2 = .125$), suggesting that factors

not captured in the study variables contribute to whether a TNC user uses shared services. However, these results together suggest that whether a TNC user uses shared service may be dominated more by utilitarian factors and familiarity with the service rather than rider-to-rider discriminatory attitudes or other personal characteristics. This conforms with previous research that suggests that considerations such as travel time and cost, service availability, and convenience dominate predictions of whether TNC users use ridesharing services (Sarriera, et al., 2017).

Table 5. Direct logistic path parameter estimates for Model 1 predicting use of sharing (0/1), $n = 2,041$.

Predictor	<i>b</i>	<i>S.E.</i>	<i>p</i>	β	log-odds
Age	-0.039	0.006	.000***	-0.191	0.961
Male (0/1)	0.026	0.132	.842	0.007	1.027
Income (\$1000)	-0.001	0.001	.661	-0.013	0.999
Unemployed (0/1)	-0.357	0.212	.092*	-0.046	0.700
Student (0/1)	-0.454	0.196	.020**	-0.066	0.635
HS degree or less (0/1)	0.194	0.319	.544	0.018	1.214
Graduate degree (0/1)	0.015	0.143	.915	0.003	1.015
Black (0/1)	-0.015	0.193	.939	-0.002	0.985
Hispanic (0/1)	-0.275	0.205	.179	-0.037	0.760
Asian (0/1)	-0.158	0.173	.361	-0.026	0.853
Single (0/1)	0.000	0.120	.998	0.000	1.000
Has children (0/1)	-0.132	0.174	.448	-0.031	0.876
Woman with child (0/1)	0.332	0.235	.158	0.062	1.393
Survey year (2016)	0.023	0.112	.838	0.006	1.023
Sharing available in home zip code (0/1)	0.615	0.110	.000***	0.152	1.849
Number of TNC trips in past 30 days	0.061	0.015	.000***	0.191	1.063
Rider-to-rider discrimination	0.001	0.067	.988	0.001	1.001
Social dominance orientation	0.168	0.052	.001***	0.125	1.183

Significance: * = 10%, ** = 5%, *** = 1%

Note: *b* = unstandardized coefficient; *S.E.* = standard error; *p* = two-tailed *p*-value ($\mu = 0$); β = STDYX standardized coefficient

Overidentified model fit: AIC = 91722, BIC = 92087, sample-size adjusted BIC = 91880. Additional fit statistics are not available when using MLR estimation with a binary outcome in Mplus version 8.1.

A moderation analysis was conducted to test whether the direct path from rider-to-rider discrimination to whether the respondent has used uberPOOL or Lyft Line differed across the two survey years. The moderator was found to be an insignificant predictor of use of shared service ($b = -0.043$, $S.E. = 0.106$, $p = .686$), suggesting that our findings are robust across the 2016 and 2018 samples.

Model 2. For the subset of respondents who have used shared service, Model 2 estimates rider-to-rider discrimination as predictive of the respondent's reported percentage of TNC trips that are shared (0-100%) and satisfaction with shared trips (1-10) (Figure 5). The structural parameter estimates for Model 2 are presented in Table 6.

The results of Model 2 indicate that students, respondents with graduate degrees, Asians, and those who are single have a higher percentage of shared TNC trips, while all other sociodemographic characteristics are not significant. While Model 1 found that students are less likely to have used dynamic ridesharing services, Model 2 suggests that students who do use ridesharing services tend to use them for a greater percentage of their TNC trips. Exploration of the socio-demographics among students in our survey who share and those that do not and among students with high shares of TNC trips and those with lower shares did not yield any clear

1 explanation for these findings. Further research could explore whether different travel behaviors
 2 rather than socio-demographics among students explains this apparent bimodal distribution.

3 We find that the direct path from rider-to-rider discrimination to percentage of TNC trips
 4 that are shared is negative as hypothesized, but is only marginally statistically significant ($b = -$
 5 1.192 , $S.E. = 0.766$, $p = .120$, $\beta = -0.043$). We also find that respondents in the more recent 2018
 6 survey, those with sharing available in their home zip code, and those who took more TNC trips
 7 in the last 30 days reported higher percentages of shared TNC trips. Although the overall variance
 8 explained in the percentage of TNC trips that are shared is very low ($R^2 = .070$), taken together,
 9 these results suggests that expanding familiarity with and availability of shared TNC services are
 10 more predictive of greater percentage of shared trips among TNC users than rider-to-rider
 11 discriminatory attitudes.

12 Considering satisfaction with shared trips, Model 2 finds that those with higher income are
 13 generally less satisfied with sharing, even after controlling for satisfaction with TNC trips in
 14 general. This suggests a non-zero willingness-to-pay for a private TNC trip. We find that the direct
 15 path from rider-to-rider discrimination to satisfaction with shared trips is statistically significant
 16 and negative as hypothesized ($b = -0.130$, $S.E. = 0.041$, $p = .002$, $\beta = -0.078$). Although the overall
 17 variance explained is moderate ($R^2 = .350$), Model 2 suggests that greater rider-to-rider
 18 discriminatory attitudes are predictive of a lower level of satisfaction with shared trips.

19 A moderation analysis was conducted to test whether the direct paths from rider-to-rider
 20 discrimination to percentage of TNC trips that are shared and satisfaction with shared trips differed
 21 across the two survey years. The moderator for the path predicting percentage of TNC trips was
 22 found to be insignificant ($b = 0.352$, $S.E. = 1.522$, $p = .817$). Similarly, the moderator for the path
 23 predicting satisfaction with shared trips was found to be insignificant ($b = 0.036$, $S.E. = 0.079$, $p =$
 24 $.654$). This suggesting that our findings for Model 2 are robust across our 2016 and 2018 samples.

26 **Table 6. Direct path parameter estimates for Model 2 predicting percentage of TNC trips that are shared and**
 27 **satisfaction with shared trips, $n = 1,527$.**

Outcome	Predictor	b	$S.E.$	p	β
Percentage of TNC trips that are shared (0-100%)	Age	-0.104	0.102	.306	-0.029
	Male (0/1)	-0.361	1.887	.848	-0.006
	Household annual income (\$1000)	-0.027	0.019	.153	-0.038
	Unemployed (0/1)	-4.899	3.137	.118	-0.037
	Student (0/1)	7.399	3.057	.016**	0.067
	HS degree or less (0/1)	-3.737	4.498	.406	-0.022
	Graduate degree (0/1)	4.488	2.128	.035*	0.055
	Black (0/1)	2.928	2.646	.268	0.027
	Hispanic (0/1)	1.483	3.061	.628	0.012
	Asian (0/1)	7.696	2.479	.002***	0.079
	Single (0/1)	4.518	1.721	.009***	0.071
	Has children (0/1)	3.963	2.668	.137	0.057
	Woman with child (0/1)	1.432	3.604	.691	0.017
	Survey year (2016)	-8.858	1.587	.000***	-0.142
	Sharing available in home zip code (0/1)	5.858	1.680	.000***	0.088
	Number of TNC trips in past 30 days	0.556	0.194	.004***	0.120
Rider-to-rider discrimination	-1.192	0.766	.120	-0.043	
Satisfaction with shared trips (0-10)	Age	0.004	0.004	.409	0.017
	Male (0/1)	0.117	0.097	.229	0.031
	Household annual income (\$1000)	-0.002	0.001	.027**	-0.049
	Unemployed (0/1)	-0.174	0.143	.223	-0.022
	Student (0/1)	0.095	0.129	.465	0.014

	HS degree or less (0/1)	-0.128	0.210	.540	-0.012
	Graduate degree (0/1)	-0.153	0.109	.159	-0.031
	Black (0/1)	0.220	0.151	.144	0.034
	Hispanic (0/1)	0.093	0.138	.500	0.013
	Asian (0/1)	0.198	0.113	.080*	0.034
	Single (0/1)	0.085	0.086	.321	0.022
	Has children (0/1)	0.178	0.136	.191	0.042
	Woman with child (0/1)	0.199	0.178	.264	0.038
	Survey year (2016)	-0.193	0.082	.019**	-0.052
	Sharing available in home zip code (0/1)	-0.045	0.083	.586	-0.011
	Number of TNC trips in past 30 days	-0.001	0.007	.866	-0.004
	Satisfaction with TNC trips (0-10)	0.695	0.029	.000***	0.569
	Rider-to-rider discrimination	-0.130	0.041	.002***	-0.078
DRS	Social dominance orientation	0.476	0.029	.000***	0.616

1 *Significance:* * = 10%, ** = 5%, *** = 1%

2 *Note:* b = unstandardized coefficient; S.E. = standard error; p = two-tailed p-value ($\mu = 0$); β = STDYX standardized

3 coefficient

4 Overidentified model fit: $\chi^2(338, n = 1,527) = 1028.889, p < .01, RMSEA = 0.037, CFI = 0.948, TLI = 0.939,$

5 SRMR = 0.047.

6
7 *Model 3.* For the subset of respondents who have not used shared service, Model 3 estimated the
8 structural parameters for rider-to-rider discriminatory attitudes predicting whether the respondent
9 would be willing to use uberPOOL or Lyft Line in the future using a logistic function (Figure 6).
10 The corresponding structural parameter estimates for Model 3 are presented in Table 7. The results
11 indicate that male TNC users and those without children are more willing to use shared service in
12 the future, while all other sociodemographic characteristics are not predictive. We find that the
13 direct path from rider-to-rider discrimination to willingness to share in the future (0/1) is
14 statistically significant and negative as hypothesized ($b = -0.409, S.E. = 0.101, p = .000, \beta = -$
15 0.246). While the overall variance explained by Model 3 is moderate (pseudo $R^2 = .102$), we find
16 that rider-to-rider discriminatory attitudes are more predictive of willingness to share than any
17 other variable included in the model.

18 A moderation analysis was conducted to test whether the direct path from rider-to-rider
19 discrimination to willingness to share in the future differed across the two survey years. The
20 moderator was found to be an insignificant predictor of being willing to use shared services in the
21 future ($b = 0.034, S.E. = 0.190, p = .860$), suggesting that our findings are robust across our 2016
22 and 2018 samples.

23
24 **Table 7. Direct logistic path parameter estimates for Model 3 predicting willingness to share in the future**
25 **(0/1), $n = 514$.**

Predictor	<i>b</i>	<i>S.E.</i>	<i>p</i>	β	log-odds
Age	-0.007	0.009	.447	-0.040	0.993
Male (0/1)	0.494	0.236	.036**	0.128	1.639
Household annual income (\$1000)	0.000	0.002	.835	-0.013	1.000
Unemployed (0/1)	-0.088	0.316	.780	-0.013	0.916
Student (0/1)	-0.387	0.340	.255	-0.059	0.679
HS degree or less (0/1)	-0.559	0.496	.259	-0.052	0.572
Graduate degree (0/1)	-0.216	0.256	.398	-0.044	0.805
Black (0/1)	-0.185	0.350	.598	-0.026	0.381
Hispanic (0/1)	-0.180	0.375	.631	-0.025	0.835
Asian (0/1)	-0.258	0.313	.410	-0.043	0.773
Single (0/1)	0.008	0.214	.968	0.002	1.009

Has children (0/1)	-0.521	0.311	.094*	-0.126	0.594
Woman with child (0/1)	0.590	0.414	.154	0.112	1.804
Survey year (2016)	-0.469	0.195	.016**	-0.122	0.626
Sharing available in home zip code (0/1)	-0.189	0.197	.338	-0.049	0.829
Number of TNC trips in past 30 days	0.014	0.031	.647	0.026	1.014
Rider-to-rider discrimination	-0.409	0.101	.000***	-0.246	0.664

1 *Significance:* * = 10%, ** = 5%, *** = 1%

2 *Note:* b = unstandardized coefficient; S.E. = standard error; p = two-tailed p-value ($\mu = 0$); β = STDYX standardized

3 coefficient
4 Overidentified model fit: AIC = 22973, BIC = 23244, sample-size adjusted BIC = 23041. Additional fit statistics are
5 not available when using MLR estimation with a binary outcome in Mplus version 8.1.

6 7 8 **5. DISCUSSION**

9 This paper validates a 6-item measure of rider-to-rider race and class discriminatory attitudes and
10 then demonstrates the measure's utility in predicting TNC user behavior in the context of dynamic
11 ridesharing. Using confirmatory factor analysis, we demonstrate our measure's convergent validity
12 and its divergent validity against a well-established measure of social dominance orientation. We
13 show that our measure of rider-to-rider discrimination, while related to social dominance
14 orientation, captures attitudes that are specific to the ridesharing context. We find no statistical
15 difference in either the factor structure or the measured discriminatory attitudes across the two
16 survey years (2016 and 2018). With the reliability and invariance of our measure established, we
17 incorporate our latent factor of rider-to-rider discrimination into three structural models that
18 address associations between an individual's discriminatory attitudes and their ridesharing
19 behavior. This represents the first study in published literature to measure the relation of rider-to-
20 rider discriminatory attitudes and TNC user behavior in the ridesharing context.

21 We find that rider-to-rider discriminatory attitudes are not significantly predictive of
22 whether an individual has ever used a ridesharing service. In predicting use of ridesharing,
23 discriminatory attitudes are dominated by utilitarian considerations, such as the frequency with
24 which an individual uses TNCs and the availability of shared services in the metropolitan area of
25 the respondent's home. These results match findings from previous literature that relate the choice
26 of whether to use sharing to travel time, cost, service availability, and convenience. For advocates
27 of shared mobility, it may be good news that rider-to-rider discriminatory attitudes do not present
28 a significant barrier to getting individuals in shared vehicles. Nonetheless, whether an individual
29 has ever used the service does not capture long-term behavior patterns.

30 The experience of individuals in these services is instrumental in determining whether they
31 continue to use these services and how frequently. And it is here where discriminatory attitudes
32 play a major role. Subsetting our respondents by those who have and have not used the service,
33 we find that rider-to-rider discriminatory attitudes are significantly associated with other aspects
34 of TNC user's behavior in the ridesharing context. Among those who have used ridesharing
35 services, we find that rider-to-rider discriminatory attitudes are negatively predictive of the
36 percentage of trips shared and of an individual's level of satisfaction with the sharing option.
37 Furthermore, we find that rider-to-rider discriminatory attitudes are negatively predictive of stated
38 willingness to consider using uberPOOL or Lyft Line in the future among those who have *not* yet
39 used these services. We find that these significant relations are robust across the two survey years.
40 Therefore, while rider-to-rider discriminatory attitudes may not be significantly predictive of first-
41 time use of ridesharing services, we find that they are significantly predictive of lower frequency
42 of use and satisfaction with these services as well as lower willingness to adopt them in the future.

1 These findings suggest that rider-to-rider discriminatory attitudes may persistently present a barrier
2 to the adoption of sharing as a sustained, long-term shift in mobility patterns among both users and
3 non-users of these services.
4

5 **5.1 Limitations and Future Work**

6 This paper is the first in existing literature to explore the relation between rider-to-rider
7 discriminatory attitudes and behavior in the ridesharing context. With the validated and standard
8 measure of rider-to-rider class and race discriminatory attitude presented in this paper, future
9 research can continue to explore this important issue and address some of the remaining limitations
10 of this initial study. In particular, this paper suggests four avenues for further research.

11 First, we note that our paper uses self-reported ridesharing behavior. With access to service
12 data or more detailed surveys, further studies could corroborate our findings using revealed rather
13 than stated ridesharing behavior as the outcome. With the participation of TNCs such as Lyft or
14 Uber, researchers could monitor how frequently a sample of passengers use ridesharing services
15 and then model this behavior according to the explanatory variables presented in this paper.
16 Alternatively, without the participation of these companies, researchers could track ridesharing
17 behavior through traditional travel diaries, which would produce a more reliable measure of
18 ridesharing behavior than participants' recollection of the past 30 days.

19 Second, our paper also relies on self-reported attitudes about discrimination in the context
20 of shared rides. Stated preferences, such as the survey instrument we used to derive our measure
21 of discriminatory attitudes in ridesharing, are likely to under represent discriminatory attitudes due
22 to social desirability bias. However, alternative techniques—such as the implicit association test
23 (IAT)—can circumvent issues with self-reported or explicit measures of discriminatory attitudes
24 and could provide additional evidence that passengers hold the discriminatory attitudes discussed
25 in the analysis above. The IAT, developed in social psychology to measure racial biases that people
26 are unwilling to consciously express on a survey, offers a potential solution to this problem. In
27 particular, IAT associates words and photographs to specific response keys on a keyboard and then
28 measures differential response times to determine the strength of respondents' automatic
29 preferences (Greenwald, Nosek, & Banaji, 2003). Although recent meta-analysis has found
30 evidence that IATs performed no better than explicit measures of bias in measuring and modeling
31 discriminatory attitudes (Oswald et al., 2013), IAT has nonetheless been applied in other
32 transportation behavior research such as predicting users' primary commute mode choice (Moody,
33 et al., 2017) and investigating driver's attitudes towards bicyclists (Goddard 2017). Therefore,
34 future research could apply the IAT to measure implicit preferences for fellow passengers in a
35 shared ride and compare this to our explicit survey measure.

36 Third, longitudinal data or experimental methods could explore bi-directionality and
37 causality in the relations between ridesharing behavior and discrimination. While this study uses
38 instrumental variables with cross-sectional data to explore the direct path from rider-to-rider
39 discriminatory attitudes to behavior, it might be reasonable to consider whether a path in the
40 opposite direction (with behavior reinforcing attitude) also exists. In fact, the simple descriptive
41 statistics in our sample suggest that the ridesharing context might exacerbate the discriminatory
42 attitudes of passengers using these services. A randomized controlled trial of Lyft and Uber users
43 who have not previously used ridesharing could present the opportunity to test the influence of
44 sharing on rider attitudes and satisfaction. If services like uberPOOL and Lyft Line expand to new
45 markets, such a change in service availability may also present the opportunity for a natural
46 experiment.

1 Finally, all of the areas for future research discussed above could expand the study's
2 sampling frame to a broader population, including current non-users of TNCs. While the present
3 study was designed to capture existing race and class discrimination in the dynamic ridesharing
4 context, a future study could address the discriminatory attitudes of a much larger population and
5 the extent to which such attitudes present a barrier to TNC use more broadly. Such a study would
6 expand the behavioral outcomes of interest from whether or not TNC users choose to use the
7 sharing option to whether discriminatory attitudes are a barrier to ridehailing or other shared mode
8 use more generally. One challenge to such a study, however, would be ensuring the external
9 validity of discriminatory measures among respondents who are not familiar with TNC services
10 of any kind.

11 **6. CONCLUSION**

12 Promoting sharing in the mobility context is a key component of the global vision for sustainable
13 and livable cities. Proponents of shared mobility suggest that, with widespread adoption,
14 increasing passenger occupancy through ridesharing can take vehicles off the road, relieve
15 congestion, protect air quality, lower vehicle emissions, and reduce the need for infrastructure
16 investment. However, user attitudes could present a barrier to the rapid and ubiquitous adoption of
17 shared mobility services and retard the realization of their benefits. This paper provides some of
18 the first evidence of one such attitudinal barrier to sharing in the U.S.: rider-to-rider discrimination.
19 While our models suggest that utilitarian considerations are more important than discriminatory
20 attitudes in predicting whether an individual has ever used a ridesharing service, we find that
21 discriminatory attitudes present discourage sustained and frequent user of sharing in two ways.
22 For those who currently use ridesharing services, these attitudes may reduce frequency of sharing
23 and satisfaction with sharing. For those who have not yet used ridesharing services, these attitudes
24 may cause them to avoid sharing altogether. What's more, our findings suggest that those who
25 have used sharing report higher average discriminatory attitudes towards fellow riders of a
26 different race or class than those who have not shared—a concerning trend.

27 As new standards for the ridehailing industry continue to evolve, policymakers and
28 mobility service providers need to consider how to encourage shared mobility while mitigating the
29 potential for discrimination on these new service platforms. Our findings point to the need for
30 thoughtful dialogue and continued reflection on the associations between discriminatory attitudes
31 and ridesharing behavior, particularly when it comes to sustained, long-term behavioral change.
32 While shared mobility promises more sustainable and livable cities, our research shows that
33 discrimination in the context of sharing may present an obstacle to overcome in pursuit of these
34 goals.
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1 APPENDIX

2

3 Table A. Confirmatory factor analysis results for the correlated rider-to-rider discrimination and social
4 dominance orientation SDO measures.

Item	Survey statement	<i>b</i>	<i>S.E.</i>	<i>p</i>	β	R ²
Rider-to-rider discrimination						
RS1	Grouping passengers of different races in shared rides is a recipe for trouble	1.000	—	—	0.742	0.550
RS2	It would be great to be paired in shared rides with passengers of all different races [rev]	0.834	0.028	.000***	0.673	0.453
RS3	I would prefer to avoid being paired with a passenger of a lower social class in shared rides	1.043	0.036	.000***	0.734	0.539
RS4	Pairing passengers from all social classes in shared rides is a good idea [rev]	0.868	0.031	.000***	0.662	0.438
RS5	Sharing a ride with a passenger of a different ethnicity could make me uncomfortable	1.070	0.028	.000***	0.836	0.699
RS6	Everyone should welcome passengers of all ethnicities in shared rides	0.965	0.030	.000***	0.826	0.681
Social dominance orientation						
SD1	Some groups of people must be kept in their place	1.000	—	—	0.879	0.773
SD2	Groups at the bottom are just as deserving as groups at the top [rev]	0.771	0.026	.000***	0.663	0.440
SD3	It's probably a good thing that certain groups are at the top and other groups are at the bottom	1.053	0.018	.000***	0.886	0.785
SD4	An ideal society requires some groups to be on top and others to be on the bottom	1.013	0.022	.000***	0.798	0.638
SD5	Groups at the bottom should not have to stay in their place [rev]	0.695	0.026	.000***	0.561	0.315
SD6	Some groups of people are simply inferior to other groups	1.028	0.018	.000***	0.861	0.742
SD7	No one group should dominate in society [rev]	0.828	0.023	.000***	0.750	0.562
SD8	Group dominance is a poor principle [rev]	0.812	0.025	.000***	0.690	0.476

5 *Significance:* * = 10%, ** = 5%, *** = 1%6 *Note:* [rev] = reverse-coded item; *b* = unstandardized factor loading; *S.E.* = standard error; *p* = two-tailed *p*-value (μ
7 = 0); β = STDYX standardized factor loading8 Overidentified model fit: $\chi^2(73, N = 2,041) = 454.947$, RMSEA = 0.051, CFI = 0.967, TLI = 0.959, SRMR = 0.027.9 Correlation of discrimination in ridesharing and social dominance orientation: *b* = 1.001, *S.E.* = 0.060, *p* = .00, β =
10 0.615