### **Economic Order Quantity**

 Consider a department that is purchasing white T-shirts. Demand for the product is quite constant over time. There is a fixed cost of placing an order that corresponds to the buyer's time plus some incidental costs. The store borrows money to buy its merchandise so there is a cost of capital associated with the inventory in the store. How many shirts should the buyer order?

### • Characteristics of the problem

- 1. Multiple period problem
- 2. Demand is constant (can be relaxed).
- 3. There is an ordering cost incurred each time an order is placed.
- 4. There is an inventory holding cost for any units on-hand.
- 5. There is no order lead-time (can be relaxed)
- 6. Shortages are not permitted (also unnecessary since everything is deterministic).

#### • Examples

- 1. Commodity products
- 2. ...

#### Model Basics

Inputs

- <u>purchase price</u> the per unit cost for the vendor to purchase the item
  - Let c denote the per unit cost
- <u>Holding cost rate</u> the cost rate at which inventory is charged
  - Let I denote the holding cost rate
- <u>Order cost</u> the fixed cost associated with placing an order
  - Let K denote the fixed order cost
- <u>Demand rate</u> annual demand rate for the product.

• Let  $\lambda$  denote the demand rate

Graphical Representation



# Model Intuition

- When will we place an order?
  - When inventory on hand is zero. Due to the fact that replenishment is instantaneous.
- Let Q denote the order quantity. Let Q\* denote the optimal order quantity. Why will Q\* remain unchanged over time?
  - If we place orders when inventory on hand equals 0, then the conditions between orders are exactly the same. Therefore, the ordering pattern should replicate.

# **Decision Variables**

• <u>Order quantity</u> – the amount to order at the start of the period. Denoted by Q.

**Derivation of the Optimal Order Quantity** 

• Define a cycle as the time between orders. Let T denote the length of a cycle.

 $T = Q/\lambda$ 

- Example
  - λ = 1000 units /year Q = 250 units

T = (250 units)/( 1000 units /year) = 0.25 years

• The purchasing and order cost per cycle, denoted C(Q), can be computed as follows:

C(Q) = K + cQ

• There are 1/T orders placed every year. Therefore, the total purchasing and order cost per year is equal to:

$$\frac{1}{T}(K+cQ)$$

where we can substitute  $T = Q/\lambda$  to get

$$\frac{\lambda}{Q} (K + cQ) = \frac{K\lambda}{Q} + c\lambda$$

- We now want to determine the inventory holding cost
  - The average inventory on hand equals Q/2. The maximum is Q, the minimum is 0, and the rate of consumption is constant.
  - Let h = lc denote the per unit holding cost
    - Example

 We can now formulate the total annual cost for an order quantity of Q:

$$G(Q) = \frac{K\lambda}{Q} + c\lambda + \frac{hQ}{2}$$

#### • What does this function look like (K = 75 \$/order)?

Order and Inventory Holding Cost as a Function of Order Quantity



• To find Q\*, we take the derivative of G(Q) with respect to Q and set it equal to zero.

$$Q^* = \sqrt{\frac{2K\lambda}{h}}$$

 In the example above, Q\* = 111.8. The total ordering and holding cost equals \$1,341.64.

Simple Example – Furniture Dealer

 Sofas sell at a rate of 60 sofas/week and their purchase price is 300 \$/unit. The holding cost rate is 25% and it costs \$75 to place an order.

 $\lambda$  = (60 sofas/week)(52 weeks/year) = 3120 sofa/year h = (.25)(300 \$/unit) = 75 \$/unit

$$Q^{*} = \sqrt{\frac{(2)(75 \text{ }/\text{order})(3120 \text{ sofas/year})}{75 \text{ }/\text{sofa/year}}} = 79 \text{ sofas}$$
$$T^{*} = \frac{79 \text{ units}}{3120 \text{ units/year}} = .025 \text{ years} = 9.24 \text{ days}$$