Enterprise Value Stream Mapping and Analysis

Stakeholder Value Metrics
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Supplier Value

Market Information
- Demand Information
- Design Information
- Production Information
- Product/Process Improvement

Training/Assistance with Process Improvement
- Supplier Certification
- Early Involvement (design, development, production)
- Information Sharing
- Technology Sharing
- Viability of Enterprise
- Long Term Relationship
- Corporation's Market Reputation

Relationship with Corporation

Supplier Satisfaction
- Fair Pricing
- Risk Sharing
- Equitable Benefit Sharing
- On-Time Accounts Receivable
- Growth in Market Share

Financial
Employee Value

Individually:
- Team
- Salary
- Benefits
- Bonus

Team:
- Skills are valued
- Safety
- Environment/OSHA
- Ergonomics
- Good Management Relations
- Timely Communications
- Two-way Communications

Team Skills are valued:
- Lost Time Incident Rate
- Employee Empowerment

Leadership:
- Work Environment
- Employee Empowerment
- Good Management Relations
- Timely Communications
- Two-way Communications

Team Skills are valued:
- Job Security
- Training
- Potential for Career Advancement
- Employability

Career:
- Employee Empowerment
- Good Management Relations
- Timely Communications
- Two-way Communications

Career:
- Community Relations
- Company Reputation
- Personal Pride
- Quality of Life

External Factors:
- Employee Empowerment
- Good Management Relations
- Timely Communications
- Two-way Communications

Career:
- Community Relations
- Company Reputation
- Personal Pride
- Quality of Life

Employee Satisfaction
Societal Value

Corporate Tax on Profits
Property Tax
Income Tax of Employees
Local Sales Tax

Suppliers
Supporting Commerce

Reduction of Emissions
Waste Reduction

Tax Revenue
Charitable Contributions

Financial

Secondary and Tertiary Industry
Job Potential
Job Security

Economic Attractiveness of Industry

Voluntary Efforts
Environmentally Friendly Practices
Quality of Work Environment
Adherence to Regulations

Corporate Citizenship

SOCIETAL SATISFACTION
Union Value

Headcount Protection
Position Protection

Job Security
Compensation
Benefits
Safety
Job Classifications
Seniority Rights

Employment

Sharing in Decision Making
Contribution to Long-term Corporate Success
Instill Sense of Pride in Workforce
Strike Threat Capability
Encourage Involvement in Innovation

Power

Union Satisfaction

Political Action Committees